

## **Debt Capital for the Life Sciences Industry**



**COMPANY PRESENTATION – 27 March 2024** 

For additional information please email: <a href="mailto:ir@bpcruk.com">ir@bpcruk.com</a>
or visit BioPharma Credit PLC's website at www.bpcruk.com

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Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements

Unless otherwise indicated, "gross IRR" with respect to each Private Fund or a particular investment means an aggregate, annual, compounded, as applicable, internal rate of return, calculated on the basis of historical capital inflows and outflows related to the relevant fund or a particular investment, without taking into account the impact of management fees, incentive compensation, taxes, or transaction and organizational costs and expenses. As used herein, "net IRR" with respect to each Private Fund means an aggregate, annual, compounded, as applicable, internal rate of return, calculated on the basis of realized capital inflows and outflows for all investments of the relevant entity, taking into account the impact of management fees and incentive compensation at the highest rates applicable to an investor in the relevant entity, taxes, transactional, organizational, and other costs and expenses. As used herein, "net IRR" with respect to each individual investment means an aggregate, annual, compounded, as applicable, internal rate of return, calculated on the basis of realized capital inflows and outflows for each investment, taking into account, for investments made by Private Fund II, Private Fund III, Private Fund III or Private Fund IV, the impact of its proportional share of fees and expenses actually paid by its relevant fund. For investments made by BPCR and Private Fund V ("PF-V"), the "net IRR" for each of its realized investments is calculated by reducing such realized investments made by BPCR and Private Fund V ("PF-V"), the "net IRR" for each of its realized investments is calculated by reducing such realized investments. IRR by 25%, which is the average difference between the gross IRR and net IRR for each realized investment from Private Fund II. Private Fund III or Private Fund IV, excluding any equity or convertible instrument investments, as calculated in accordance with the preceding sentence. Pharmakon believes this methodology is the appropriate approach to derive an approximate realized net IRR for realized investments in currently active funds.

Unless otherwise indicated, "gross multiple on invested capital" or "gross MOIC" with respect to each Private Fund or a particular investment means the sum of historical capital inflows related to the relevant fund or a particular investment, without taking into account the impact of management fees, incentive compensation, taxes, or transaction and organizational costs and expenses, divided by historical capital outflows. As used herein, "net multiple on invested capital" or "net MOIC" with respect to each Private Fund means the sum of historical capital inflows for all investments of the relevant entity, taking into account the impact of management fees and incentive compensation at the highest rates applicable to an investor in the relevant entity, taxes, transactional, organizational, and other costs and expenses, divided by historical capital outflows. As used herein, "net multiple on invested capital" or "net MOIC" with respect to each individual investment means the sum of historical inflows for each investment, taking into account, for investments made by Private Fund I, Private Fund II, Private Fund III or Private Fund IV, the impact of its proportional share of fees and expenses actually paid by its relevant fund, divided by historical capital outflows. For investments made by and BPCR and PF-V, the "net multiple on invested capital" or "net MOIC" for each of its realized investments is calculated by reducing such realized investment's gross multiple of invested capital by 5.7%, which is the average difference between the gross multiple of invested capital and net multiple of invested capital for each realized investment from Private Fund II, Private Fund III, Private Fund IV, excluding any equity or convertible instrument investments, as calculated in accordance with the preceding sentence. Pharmakon believes this methodology is the appropriate approach to derive an approximate net MOIC for realized investments in currently active funds.

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In view of the complexities of the tax laws and since no attempt is made herein to mention all of the tax considerations that should be taken into account in evaluating a potential investment, a person considering investing should consult their own tax adviser in order to understand fully the federal, state, local and foreign tax consequences of such investment to their particular situation. No representation is made as to the tax consequences of the operations of the investors.

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## **Experienced Investment Team**

### Pharmakon Advisors, LP

#### Pedro Gonzalez de Cosio

Co-Founder, Principal and CEO

Co-founded Pharmakon in 2009. after 17 years in structured finance investment banking







**NOMURA** 



### Martin Friedman

Principal

Joined Pharmakon in 2011 after 18 years in healthcare finance



J.P.Morgan



### Pablo Legorreta

Co-Founder and Principal

- ▶ Co-Founded Pharmakon in 2009
- ▶ Founded Royalty Pharma in 1996



LAZARD

### Scott Levitt, BSE, Bioengineering

VP. Research & Investments

Joined 2017

3 years in healthcare investment banking and 3 years in equity research

### EVERCORE

### Simon Gruber, PhD, Biophysics

VP. Research & Investments

Joined 2019

3 years in business development and 2 years in equity research





### Ankit Shah, BS

Sr. Associate, Research & Investments

Joined 2021

5 years in healthcare investment banking



### Halsey Hutchinson, BS

Sr. Analyst, Research & Investments

Joined 2023

2 years in healthcare investment banking

### COWEN

### Douglas Kim, JD

SVP, Head of Legal & CCO

Joined 2022

8 years in investment banking legal & compliance; 7 years in private practice

Morgan Stanley

Milbank

### Patrick Fisher, BA

VP, Investor Relations

Joined 2020

12 years in investor relations

GARRISON INVESTMENT GROUP

SAC KKR

### Jeffrey Caprio, CPA

VP & Controller

Joined 2010

4 years in public accounting

Deloitte.

### **Emily Sturgeon-Turso, CPA**

Sr. Accountant

Joined 2023

2 years in public accounting

withum\*

### Toni Colombo, BA

Administration

Joined 2022

20 years in investment banking

CREDIT SUISSE



### **RP Management** Research & Investments

Marshall Urist, MD PhD Sara Kylmkowsky

Brienne Kugler Vivian Lui, MD

Vlad Nikolenko, PhD

Turner Kufe, MD Gaurie Tilak, MD

Bill Grau. PhD

Philip Liu Max Yoon Samuel Glazer

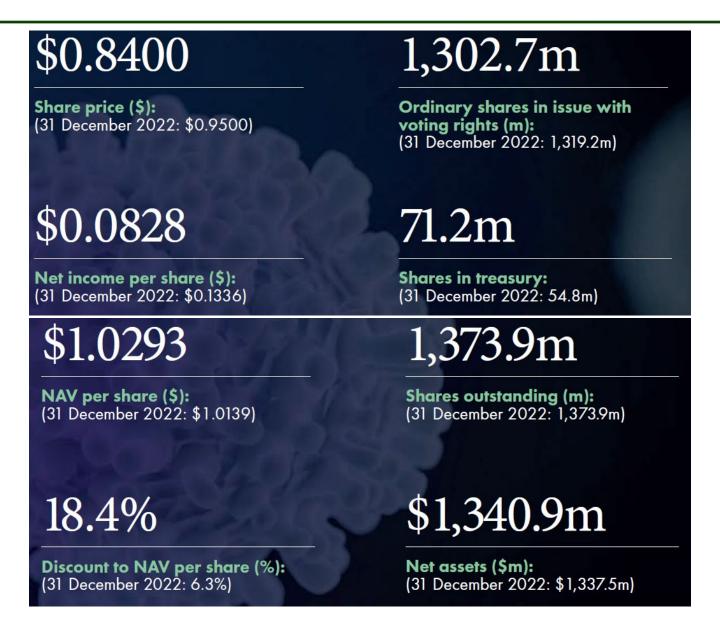
Sachin Billakanti

Kristen Overly

Xico Gracida, PhD

Alberto Sepulveda, PhD

## Financial Highlights as at 31 December 2023<sup>1</sup>



## **Recent Material Updates**

2 October 2023 – 9 December 2023 <sup>1</sup>	BPCR funded its share of Tranches E, F and G of the LumiraDx loan totaling \$8,000,000. During such period BPCR entered into five amendments to the LumiraDx loan agreement, which included waivers for the minimum sales and minimum liquidity covenants, as well as the availability of Tranche G for up to \$4 million.
30 November 2023	On 30 November 2023, AbbVie announced it had entered into a definitive agreement to acquire ImmunoGen for a total equity value of approximately \$10 billion.
<b>29 December 2023</b> <sup>2</sup>	On 29 December 2023, LumiraDx announced the appointment of joint administrators for two of its subsidiaries, and Roche Diagnostics Limited ("Roche") announced that it would acquire LumiraDx group's point-of-care diagnostics platform business and certain related assets. As part of the acquisition, BPCR agreed to provide up to \$29,600,000 in funding for LumiraDx until the close of the acquisition, of which Roche agreed to reimburse up to \$27,500,000. The acquisition is expected to close by mid-2024.

<sup>1.</sup> Please note this description is only a summary of the relevant RNS' issued by BPCR during such period, which are based on LumiraDx's filed 6-K disclosures. Please refer to LumiraDx's filed 6-K disclosures for further information.

Please refer to LumiraDx's filed 6-K disclosure for further information.

## **Recent Material Updates**

5 January 2024 – 1 March 2024	BPCR funded its share of three additional fundings as part of the agreement with Roche to fund LumiraDx until the close of the acquisition to support ongoing ordinary course of operations, totaling \$13,000,000.
29 January 2024	On 29 January 2024, Akebia repaid its \$17,500,000 loan to BPCR and BPCR also received \$87,500 in prepayment fees.
5 February 2024	On 5 February 2024, BPCR entered into the Consent, Partial Release and Third Amendment with Coherus, pursuant to which BPCR provided consent to Coherus to make a partial prepayment of its loans in the amount of \$175 million, in connection with the purchase and sale agreement entered into between Coherus and Sandoz Inc. BPCR also agreed to an adjustment to the minimum net sales covenant level under the loan agreement. BPCR 's portion of such partial principal prepayment would be \$87.5 million. Coherus anticipates making such partial prepayment in Q2 2024.
12 February 2024	On 12 February 2024, ImmunoGen repaid its remaining \$37,500,000 loan to BPCR with \$13,100,000 in accrued interest, additional consideration, prepayment and make-whole fees.

## **Recent Material Updates**

## 5 March 2024 – 15 March 2024

On 5 March 2024, BPCR entered into a First Amendment and Waiver with OptiNose which waived the no 'going concern' requirement with respect to the 2023 fiscal year and first quarter of 2024. On 8 March 2024, BPCR entered into a Second Amendment with OPTN which extended the make-whole period by 6 months and revised the sales covenants. On 15 March 2024, the FDA approved XHANCE (flucticasone propionate) nasal spray for the treatment of chronic rhinosinusitis without nasal polyps in patients 18 years of age or older. OptiNose's leading product, XHANCE (flucticasone propionate), had already been approved by the FDA in September 2017 for the treatment of chronic rhinosinusitis with nasal polyps in patients 18 years of age or older.

### 13 March 2024

On 13 March 2024, UroGen announced entering into the Amended and Restated Loan Agreement with BPCR and the Private Fund, which included an additional third and fourth tranche of senior secured loans of \$25,000,000 and \$75,000,000 respectively. The third and fourth tranches were allocated in full to the Private Fund, due to BPCR's Discount Control Mechanism. Under the Amended and Restated Loan Agreement, the interest rate was reduced from 3-month SOFR plus 8.25 per cent. per annum to 3-month SOFR plus 7.25 per cent. per annum, and the SOFR floor was increased from 1.25 per cent. to 2.5 per cent. BPCR had previously announced on 8 March 2022 a \$100,000,000 senior secured loan to UroGen, with BPCR investing up to \$50,000,000. BPCR had previously funded to UroGen \$37,500,000 million (of a \$75,000,000 first tranche) at closing and \$12,500,000 million (of a \$25,000,000 second tranche) on 16 December 2022.

## **Investment Opportunity – Summary**





### Investments in Approved Life Sciences Products – No Clinical Trial or Approval Risk

- Debt investments backed by life sciences products (drugs, devices and diagnostics)
- Collateral value assigned only to approved products in their approved indications and territories





### The Life Sciences Debt Market is an Underserved, Large and Growing Opportunity

- Large capital needs, private sector companies spent ~\$250bn in R&D during 2021<sup>1</sup>
- Worldwide \$1.6tn industry, having grown at a 7% CAGR for the past 20 years<sup>2</sup>
- Industry dynamics create new debt investment opportunities

### Pharmakon Advisors, LP

### An Experienced Investment Manager with a Strong Track Record

- \$7.6bn committed across 50 investments supported by life sciences products
- Four private funds are fully realized and generated a 10.3% unlevered weighted average annualized net IRR<sup>3</sup>
- Currently manages a private fund with \$1.8 billion in commitments

### **BioPharma Credit Targets Strong Risk-Adjusted Returns**



- Invests in loans, predominantly secured, in companies with approved, commercial stage products
- Target total net return on NAV of 8-9% per annum over the medium term<sup>4</sup>
- Currently paying and will continue to target US\$0.07 annual dividend plus a variable special dividend paid annually<sup>4</sup>

Source: Visible Alpha

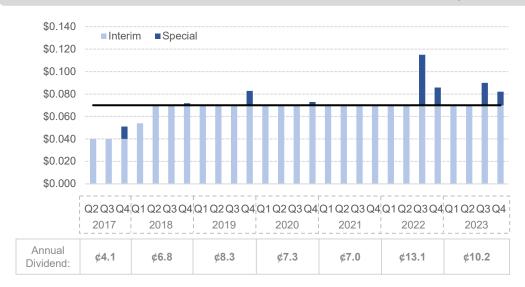
Source: IQVIA

<sup>3.</sup> Weighted average net IRR represents the average net IRRs of the closed private funds, determined in accordance with the methodology described in the legend on page 1 and weighted by the total amount of invested capital for each fund. Past performance is not an indication of future performance.

These are targets and not profit forecasts. They are based on estimates of Pharmakon and are subject to change depending on the material risks and market changes. There can be no assurance that these targets will be met. Past performance is not an indication of

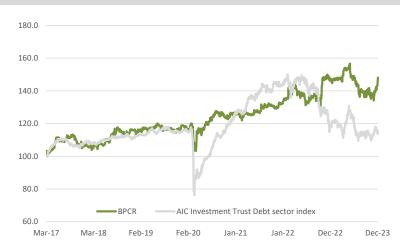
## BPCR has generated consistent returns since IPO<sup>1</sup>





 Interim dividend has consistently met the annualized \$0.070 target for almost seven years

### Price and NAV TR performance<sup>3</sup> since IPO



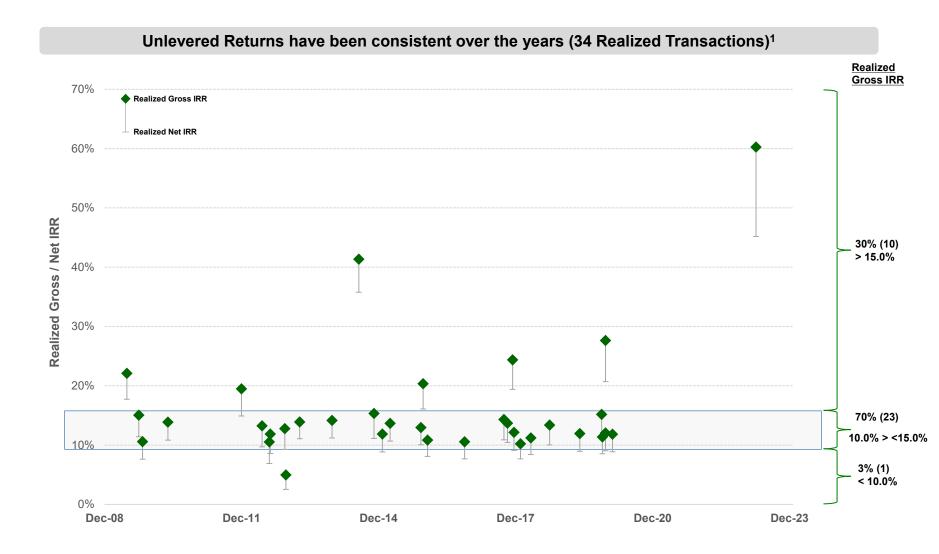
- A consistent dividend has led to a steady increase in NAV total return
- BPCR's predictable cash flows has allowed it to enjoy relatively low volatility

<sup>1.</sup> Past performance is not an indication of future performance.

 <sup>(</sup>Interim Dividend x 4) + Special Dividend, if applicable. Past performance is not an indication of future performance.

<sup>3.</sup> Source: Pharmakon. Past performance is not an indication of future performance.

# Investment track record of mostly singles and doubles – Emphasis on consistency and reduced risk

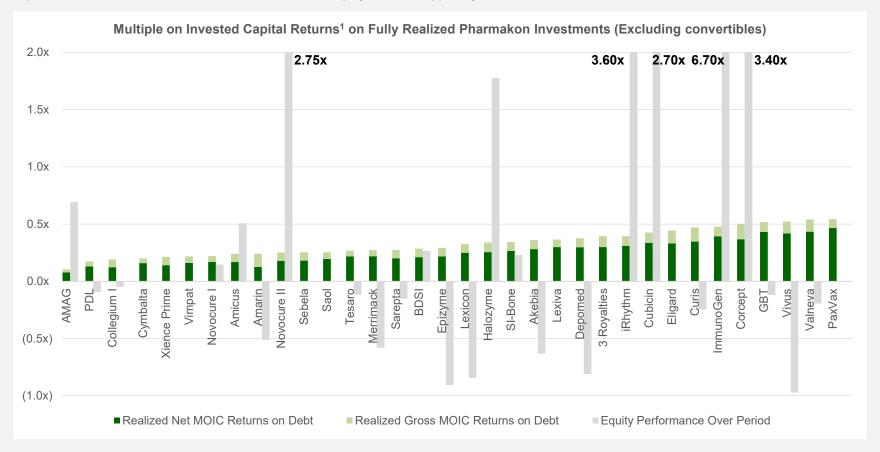


As at 26 March 2024. Past performance is not an indication of future performance. Please refer to page 32 for additional information. As set forth herein the Realized Gross and Net IRR for each individual investment is determined in accordance with the methodology described in the legend on page 1. The Realized Net IRR for each realized investment in an active fund is calculated by applying a percentage reduction to the respective Realized Gross IRR based on the average percentage reduction from the realized gross IRR and realized net IRR from all previously realized investments from prior closed private funds, in each case in accordance with the methodology described in the legend on page 1. Pharmakon believes this methodology is the appropriate approach to derive an approximate realized net IRR for realized investments in currently active funds. Excludes equity and convertible investments.

# The right structure / LTV helps generate attractive returns on debt irrespective of equity performance

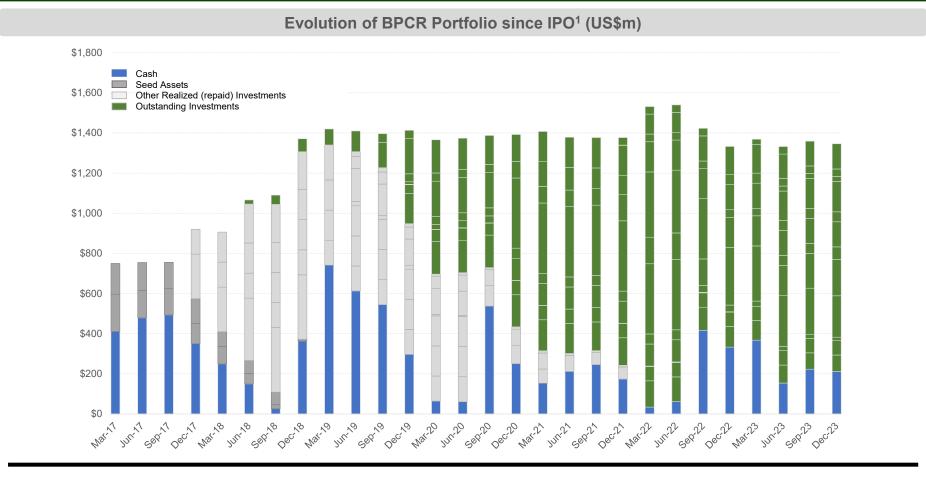
Life Sciences Debt Investments were less risky and are generally exposed to less volatility than an equity investment in the corresponding issuer

- The chart below shows the gross and net multiple on invested capital¹ of all past Pharmakon investments that have been fully realized
- While the realized returns of debt underperformed the equity in a few cases, as would be expected, the right structuring allowed for downside protection in debt investments even in cases where equity values dropped by > 90%



As at 26 March 2024. Past performance is not an indication of future performance. Please refer to page 32 for additional information. As set forth herein the Realized Gross MOIC and Net MOIC for each individual investment is determined in accordance with the methodology described in the legend on page 1. The Realized Net MOIC for each realized investment in an active fund is calculated by applying a percentage reduction to the respective Realized Gross MOIC based on the average percentage reduction from the Realized Gross MOIC and Realized Net MOIC from all previously realized investments from prior closed private funds, in each case in accordance with the decided on the legend on page 1. Pharmakon believes this methodology is the appropriate approach to derive an approximate net MOIC or those realized investments in currently active funds. Excludes equity and convertible investments.

## New investments have allowed BPCR to broaden its diversification and deploy cash from capital raises and loan repayments



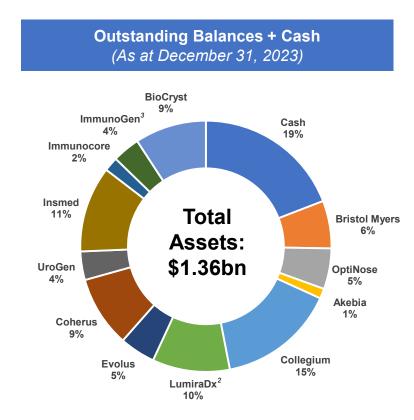
Total repayments	\$2,540
Amortizations	\$198
Other realized	\$2,003
Seed Assets	\$339

Total invested by BPCR since IPO \$3,589

Debt as at 31 December 2023 \$0

## As at 31 December 2023, BPCR had ~\$1.3bn invested across 12 transactions

(\$ millions)			ВР	CR			
Investment	Original Loan Amt.	Projected IRR to Maturity <sup>1</sup>	Share (%)	Share (\$)	Total Invested	Outstanding Balance	Remaining Tranches
Bristol Myers	\$97.6	High single %	100%	\$97.6	\$97.6	\$83.6	
OptiNose	\$130.0	11.8%	55%	\$71.5	\$71.5	\$71.5	
Akebia	\$100.0	10.8%	50%	\$50.0	\$50.0	\$17.5	
Collegium	\$650.0	11.4%	50%	\$325.0	\$325.0	\$206.3	
LumiraDx	\$300.0	9.9%	50%	\$150.0	\$175.0	\$136.0 <sup>2</sup>	
Evolus	\$125.0	10.7%	50%	\$62.5	\$62.5	\$62.5	
Coherus	\$300.0	10.4%	50%	\$150.0	\$150.0	\$125.0	\$25 Tranche C Terminated
UroGen	\$100.0	10.5%	50%	\$50.0	\$50.0	\$50.0	
Insmed	\$350.0	11.4%	40%	\$140.0	\$140.0	\$151.0	
Immunocore	\$100.0	11.0%	50%	\$50.0	\$25.0	\$25.0	\$25.0
ImmunoGen	\$125.0	12.0%	50%	\$62.5	\$37.5	\$48.2 <sup>3</sup>	
BioCryst	\$450.0	9.7%	40%	\$180.0	\$120.0	\$125.5	\$60.0
Total	\$2,827.6			\$1,389.1	\$1,304.1	\$1,102.1	\$85.0



<sup>1. &</sup>quot;Projected IRR to Maturity" represents Pharmakon's estimate of gross IRR with respect to the relevant investment, assuming no early prepayment and that reference rates are equal to or lower than relevant floors. This hypothetical performance has many inherent limitations and there is no representation that the investment will or is likely to achieve its projected IRR. The performance is subject to all of the risks for forward-looking statements referenced on the disclaimers page 1 and will vary depending on the assumptions used.

Please note the valuation and the discount rate of BPCR's investment in LumiraDx is subject to further change, depending on any further revised assumptions made by and/or information available to the Investment Manager. BPCR's anticipated discounted realizable valuation of the LumiraDx loan reflects the previously announced sales and purchase agreement entered into with Roche on 29 December 2023.

Fair value increased based on the 30 November 2023 acquisition announcement.

# BPCR's portfolio is primarily composed of senior secured loans to listed companies

Investment:	ر <sup>اا</sup> Bristol Myers Squibb	optinose.	Akebia	Collegium PHARMACEUTICAL	lumira <b>Dx</b> 1	₩ evolus	Coherus
Investment Date:	November 1, 2017	September 12, 2019	November 25, 2019	March 22, 2022	March 29, 2021	December 14, 2021	January 5, 2022
Structure:	Royalty Stream	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan
Loan Amount:	\$165m	\$130m	\$100m	\$650m	\$350m	\$125m	\$300m
BPCR / PF-V Share:	100% / 0%	55% / 45%	50% / 50%	50% / 50%	50% / 50%	50% / 50%	50% / 50%
Cash Balance (4Q23):	NA	\$74m	\$43m	\$311m	\$25m	\$63m	\$118m
LTM 4Q23 Sales:	\$6,190m	\$71m	\$170m	\$567m	\$127m	\$202m	\$257m
Maturity:	December 2025	June 2027	March 2025	March 2026	March 2024	December 2027	January 2027
Coupon:	NA	S + 8.50% (2.5% SOFR floor)	S + 7.50% (2% SOFR floor)	S + 7.50% (1.2% SOFR floor)	S + 8.00% (4% SOFR floor)	S + 8.50% (1% SOFR floor)	S + 8.25% (1% SOFR floor)
Amortization:	NA	36 months interest only	30 months interest only	Year 1 - \$100m, then quarterly	Bullet	48 months interest only	48 months interest only
Fees:	NA	0.75% of drawn and undrawn + warrants	2.00% of commitment	2.00% at signing 1.00% at funding	2.50% upfront, 9.00% upon repayment + warrants	2.25% of commitment	2.00% of commitment
Prepayment Terms:	NA	2.5 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary	2 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary	2 year make whole plus 2% or 1% if prepaid before 2nd or after the 2nd anniversary	2 year make whole plus 1% if prepaid before maturity	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary	

Investment:	UroGen <sup>*</sup>	insmed	IMMUNOCORE	immun•gen.²	bioccryst	REATA <sup>1</sup>
Investment Date:	March 14, 2022	October 19, 2022	November 8, 2022	April 6, 2023	April 17, 2023	May 5, 2023
Structure:	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan
Loan Amount:	\$200m	\$350m	\$100m	\$125m	\$450m	\$275m
BPCR / PF-V Share:	25% / 75%	40% / 60%	50% / 50%	50% / 50%	40% / 60%	50% / 50%
Cash Balance (4Q23):	\$142m	\$780m	\$443m	\$606m	\$391m	\$330m
LTM 4Q23 Sales:	\$83m	\$305m	\$239m	\$215m	\$326m	\$20m
Maturity:	March 2027	October 2027	November 2028	Apr-28	April 2028	May 2028
Coupon:	S + 7.25% (2.5% SOFR floor)	S + 7.75% (2.5% SOFR floor)	Tranche A: 9.75% Tranche B: S + 8.75% (1.0% SOFR floor)	S + 8.00% (2.75% SOFR floor)	S + 7.00% (1.75% SOFR floor)	S + 7.50% (2.50% SOFR floor)
Amortization:	48 months interest only	36 - 48 months interest only	48 months interest only	36 - 48 months interest only	Bullet	36 - 48 months interest only
Fees:	1.75% of commitment	2.00% of commitment	2.50% of commitment	2.00% of commitment	1.75% of commitment	2.00% of commitment
Prepayment Terms:		3 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or 5th anniversary	2 year make whole plus 3% or 1% if prepaid before 3rd anniversary or after		2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or 5th anniversary	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th of 5th anniversary

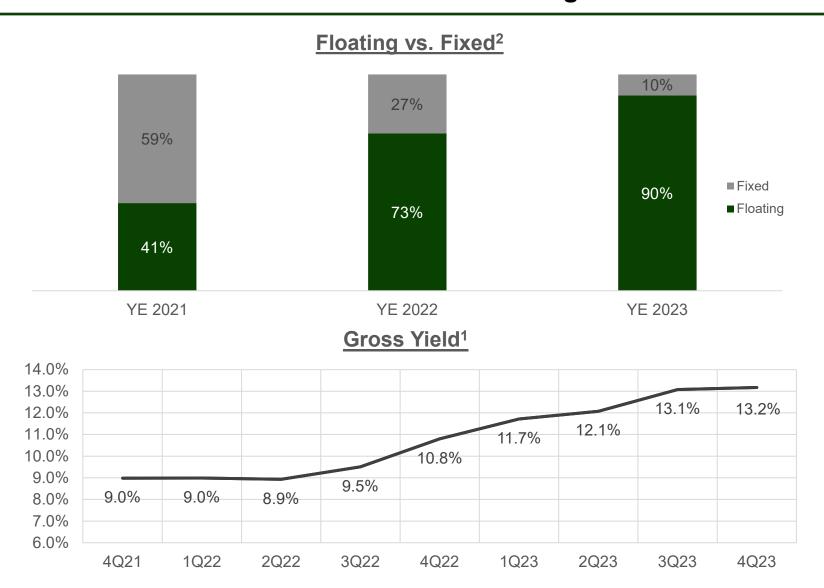
Source: Company Filings

Note: Use of any company logos, trademarks and/or trade names not intended to and do not suggest, imply or indicate any kind of endorsement or otherwise.

Data as of 2Q23.

Data as of 3Q23.

## The Gross Yield<sup>1</sup> of the Portfolio has Benefited from Higher Reference Rates and an Increase in Floating Rate Investments



<sup>1.</sup> Gross yield is calculated as the weighted average effective coupon across the various investments held by BPCR at the end of each calendar quarter. The 4Q 2023 estimated Gross Yield is calculated with reference to the 3mSOFR rate as at 31 December 2023. Past performance is not an indication of future performance.

Floating vs. fixed calculations exclude cash which earns a floating return. Past performance is not an indication of future performance.

### Current Valuation of BPCR Portfolio<sup>1</sup>

- The majority of BPCR's investments are private loans that do not have an observable market value and are classified as "Level 3 Investments" or "unlisted investments". The fair values of the "unlisted investments" are determined principally by reference to discounted cash flows using the "As Reported" discount rates in the "Value of Investments" table below as at 31 December 2023.
- For illustrative and comparison purposes only, the "Bond Index Yields" table below also includes the effective yields for bond indices referencing different levels of risk/ratings as at 31 December 2023².

### Value of Investments as at 31 December 20231

(\$ millions)	NAV <sup>1</sup>	Discount Rate <sup>1</sup>
Akebia	\$17.5	14.0%
BMS	\$83.6	10.7%
Coherus	\$125.0	14.8%
Collegium	\$206.3	13.9%
Evolus	\$62.5	15.0%
Immunocore	\$25.0	10.3%
Insmed	\$151.0	13.9%
LumiraDx	\$136.0 <sup>3</sup>	21.7%
OptiNose	\$71.5	15.6%
UroGen	\$50.0	14.8%
ImmunoGen	\$48.2	10.3%
BioCryst	\$125.5	13.1%
Total	\$1,102.1	
Weighted Average		14.6%

### Bond Index Yields as at 31 December 2023<sup>2</sup>

Index <sup>2</sup>	Rate
ICE BofA BBB US Corporate Index Effective Yield	5.4%
ICE BofA <b>BB</b> US High Yield Index Effective Yield	6.0%
ICE BofA <b>B</b> US High Yield Index Effective Yield	7.4%
ICE BofA CCC & Lower US High Yield Index Effective Yield	13.1%

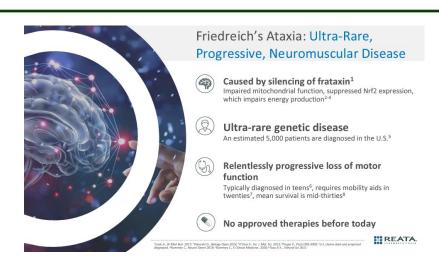
<sup>1.</sup> As at 31 December 2023. The Discount Rate is determined in accordance with the methodology described in the legend on page 1.

Effective yields as at 31 December 2023, for each respective ICE BofA index for the specified bond rating. Source: fred.stlouisfed.org & Ice Data Indices, LLC.

Please note the valuation and the discount rate of BPCR's investment in LumiraDx is subject to further change, depending on any further revised assumptions made by and/or information available to the Investment Manager. BPCR's anticipated discounted realizable valuation of the LumiraDx loan reflects the previously announced sales and purchase agreement entered into with Roche on 29 December 2023.



### \$275m senior secured corporate loan



<b>Reata:</b> A global biopharmaceutical company that identifies, develops, and
commercializes novel mechanisms of action for the treatment of severe
life-threatening diseases that have few or no approved therapies

Market Cap: \$6.4bn as of August 25, 2023

Cash: \$330m as of June 30, 2023

LTM Sales: \$20m as of June 30, 2023

Main Product: Skyclarys™ (omaveloxolone) approved in February 2023 and is indicated for Friedreich's ataxia in adults and adolescent patients 16 years or older. The product is anticipated to be commercially available later this year.

Investment:	REATA.
Investment Date:	May 5, 2023
Structure:	Secured Loan
Loan Amount:	\$275m
BPCR / PF-V Share:	50% / 50%
Cash Balance (2Q23):	\$330m
LTM 2Q23 Sales:	\$20m
Maturity:	May 2028
Coupon:	S + 7.50% (2.50% SOFR floor)
Amortization:	36 - 48 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th o 5th anniversary





### Skyclarys Analyst Sales Consensus (\$mm)<sup>1</sup>





## \$450m senior secured corporate loan

## ORLADEYO: The First and Only Once-daily Oral Prophylactic Therapy for HAE



In hereditary angioedema (HAE), this is big.

In your day, this is small.



- BioCryst: A global biopharmaceutical company that discovers and commercializes novel, oral, small-molecule medicines
- Market Cap: \$1.0bn as of March 26, 2024
- Cash: \$391m as of December 31, 2023
- LTM Sales: \$326m as of December 31, 2023
- Main Product: Orladeyo™ (berotralstat) capsules launched in December 2020 and is indicated for prophylaxis to prevent attacks of hereditary angioedema in adults and pediatric patients 12 years and older. The product is currently being commercialized in the US, EU, and Japan.

Investment:	biocryst
Investment Date:	April 17, 2023
Structure:	Secured Loan
Loan Amount:	\$450m
BPCR / PF-V Share:	40% / 60%
Cash Balance (4Q23):	\$391m
LTM 4Q23 Sales:	\$326m
Maturity:	April 2028
Coupon:	S + 7.00% (1.75% SOFR floor)
Amortization:	Bullet
Fees:	1.75% of commitment
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd 4th or 5th anniversary



### \$800 \$700 \$600 \$500 \$400 \$300 \$200 \$100 \$0 \$122 \$0

2021A 2022A 2023A 2024E 2025E 2026E 2027E 2028E

Orladeyo Analyst Sales Consensus (\$mm)1

2020A

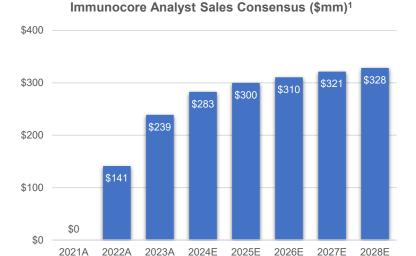
## IMMUNOCORE \$100m senior secured corporate loan



- Immunocore: A commercial stage biopharmaceutical company focused on developing a novel class of TCR bispecific immunotherapies designed to treat a broad range of diseases, including cancer, infectious and autoimmune diseases
- ▶ Market Cap: \$3.1bn as of March 26, 2024
- **Cash:** \$443m as of December 31, 2023
- ▶ LTM Sales: \$239m as of December 31, 2023
- ▶ Main Product: Kimmtrak<sup>®</sup> (tebentafusp-tebn) launched in February 2022 and is indicated for the treatment of HLA-A\*02:01-positive adult patients with unresectable or metastatic uveal melanoma. The product is currently being commercialized in the US, Germany, and France.

Investment:	IMMUNOCORE
Investment Date:	November 8, 2022
Structure:	Secured Loan
Loan Amount:	\$100m
BPCR / PF-V Share:	50% / 50%
Cash Balance (4Q23):	\$443m
LTM 4Q23 Sales:	\$239m
Maturity:	November 2028
Coupon:	Tranche A: 9.75% Tranche B: S + 8.75% (1.0% SOFR floor)
Amortization:	48 months interest only
Fees:	2.50% of commitment
Prepayment Terms:	2 year make whole plus 3% or 1% if prepaid before 3rd anniversary or after







## \$350m senior secured corporate loan



Investment:	insmed
Investment Date:	October 19, 2022
Structure:	Secured Loan
Loan Amount:	\$350m
BPCR / PF-V Share:	40% / 60%
Cash Balance (4Q23):	\$780m
LTM 4Q23 Sales:	\$305m
Maturity:	October 2027
Coupon:	S + 7.75% (2.5% SOFR floor)
Amortization:	36 - 48 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	3 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or 5th anniversary





- Insmed: Global biopharmaceutical company focused treating patients with serious and rare diseases
- Market Cap: \$4.0bn as of March 26, 2024
- **Cash:** \$780m as of December 31, 2023
- ▶ LTM Sales: \$305m as of December 31, 2023
- ▶ Main Product: Arikayce® (amikacin liposome inhalation suspension) launched in October 2018 and is indicated for refractory mycobacterium avium complex (MAC) lung disease. The product is currently being commercialized in the US, Europe, and Japan.
- ▶ **Pipeline:** The Company is working on developing and commercializing:
  - Brensocatib an oral reversible inhibitor of DPP1 for bronchiectasis
  - TPIP a dry powder inhalation formulation of a treprostinil prodrug for PAH and PH-ILD

### Insmed Analyst Sales Consensus (\$mm)1





# \$650m senior secured loan to finance Collegium's acquisition of BDSI





Investment:	Collegium		
Investment Date:	February 13, 2020		
Upsize Date:	March 22, 2022		
Structure:	Secured Loan		
Loan Amount:	\$650m		
BPCR / PF-V Share:	50% / 50%		
Cash Balance (4Q23):	\$311m		
LTM 4Q23 Sales:	\$567m		
Maturity:	March 2026		
Coupon:	S + 7.50% (1.2% SOFR floor)		
Amortization:	Year 1 - \$100m, then quarterly		
Fees:	2.00% at signing 1.00% at funding		
Prepayment Terms:	2 year make whole plus 2% or 1% if prepaid before 2nd or after the 2nd anniversary		







- Collegium Pharmaceutical: biopharmaceutical company focused on developing and commercializing new medicines for responsible pain management.
- ▶ Market Cap: \$1.3bn as of March 26, 2024
- ▶ Cash: \$311m as of December 31, 2023
- LTM 4Q23 Sales / EBITDA: \$567m / \$367m
- Main Collegium Products:
  - Xtampza® ER, an abuse-deterrent, extended-release, oral formulation of oxycodone
  - Nucynta<sup>®</sup> (tapentadol), a centrally acting synthetic analgesic
  - Belbuca®, a partial opioid agonist, indicated for the management of pain severe enough to require daily, around-the-clock, long-term opioid treatment.
- Relationship History:
  - ▶ February 13, 2020: \$200m term loan to support the acquisition of Nucynta
  - ▶ February 14, 2022: \$650m term loan commitment to support the acquisition of BDSI

### Collegium Analyst Consensus (\$mm)1





## **UroGen** \$200m senior secured corporate loan



•	<b>UroGen:</b> Biopharmaceutical company focused on developing products to
	treat specialty cancers and urologic diseases. The Company's products are
	being developed as chemoablation agents designed to remove tumors by
	non-surgical means. The Company is focused on treating non-muscle
	invasive urothelial cancer, including low-grade upper tract urothelial
	carcinoma (LG-UTUC) and low-grade bladder cancer.

Market Cap: \$518m as of March 26, 2024

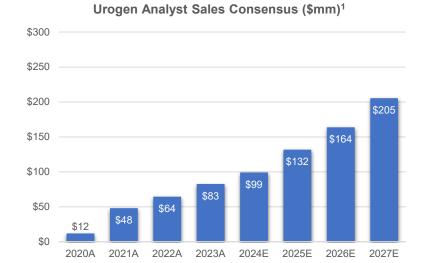
Cash: \$142m as of December 31, 2023

LTM Sales: \$83m as of December 31, 2023

 Main Product: Jelmyto® (mitomycin) pyelocalyceal solution was approved in the US on April 15, 2020 and is indicated for the treatment of adult patients with LG-UTUC

Investment:	UroGen <sup>*</sup>		
Investment Date:	March 14, 2022		
Upsize Date:	March 14, 2024		
Structure:	Secured Loan		
Loan Amount:	\$200m		
BPCR / PF-V Share:	25% / 75%		
Cash Balance (4Q23):	\$142m		
LTM 4Q23 Sales:	\$83m		
Maturity:	March 2027		
Coupon:	S + 7.25% (2.5% SOFR floor)		
Amortization:	48 months interest only		
Fees:	1.75% of commitment		
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd 4th or after 4th anniversary		







## Coherus \$300m senior secured corporate loan<sup>1</sup>



Investment:	<b>Coherus</b>
Investment Date:	January 5, 2022
Structure:	Secured Loan
Loan Amount:	\$300m
BPCR / PF-V Share:	50% / 50%
Cash Balance (4Q23):	\$118m
LTM 4Q23 Sales:	\$257m
Maturity:	January 2027
Coupon:	S + 8.25% (1% SOFR floor)
Amortization:	48 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary





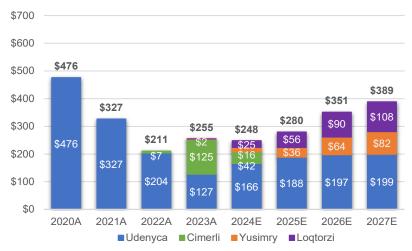






- Coherus BioSciences: Biopharmaceutical company building a leading immunooncology franchise funded with cash generated by its commercial biosimilars business
- Market Cap: \$256m as of March 26, 2024
- Cash: \$118m as of December 31, 2023
- LTM Sales: \$257m as of December 31, 2023
- Main Products:
  - Udencya® (pegfilgrastim-cbqv) launched in January 2019 is an FDA approved biosimilar to Neulasta®. Udenyca Onbody™ launched in February 2024 is an FDA approved on-body injector presentation of Udencya®.
  - ❖ Cimerli™ (ranibizumab-eqrn) launched in October 2022 is an FDA approved biosimilar to Lucentis®. Coherus divested its ophthalmology franchise, including Cimerli, to Sandoz in March 2024.
  - Yusimry™ (adalimumab-agvh) launched in July 2023 is an FDA approved biosimilar to Humira®
  - Logtorzi<sup>TM</sup> (toripalimab-tpzi) launched in January 2024 is an FDA approved treatment in combination with cisplatin and gemcitabine for the first-line treatment of adults with metastatic or with recurrent locally advanced nasopharyngeal carcinoma.

### Coherus Analyst Sales Consensus (\$mm)<sup>2</sup>

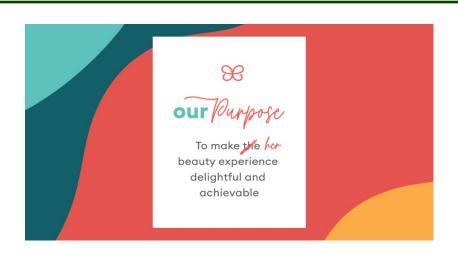


Source: Pharmakon, Coherus BioSciences public disclosures, Wall Street Analysts 1 – \$250m currently outstanding; remaining \$50m commitment was terminated

2 - Analyst estimates as of Q4 2023



## **evolus** \$125m senior secured corporate loan

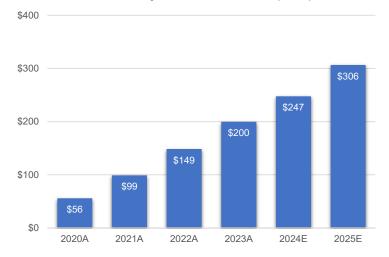


Investment:	₩ evolus			
Investment Date:	December 14, 2021			
Structure:	Secured Loan			
Loan Amount:	\$125m			
BPCR / PF-V Share:	50% / 50%			
Cash Balance (4Q23):	\$63m			
LTM 4Q23 Sales:	\$202m			
Maturity:	December 2027			
Coupon:	S + 8.50% (1% SOFR floor)			
Amortization:	48 months interest only			
Fees:	2.25% of commitment			
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary			



- **Evolus:** Biopharmaceutical company with a customer-centric approach focused on delivering breakthrough performance beauty products
- Market Cap: \$852m as of March 26, 2024
- Cash: \$63m as of December 31, 2023
- LTM Sales: \$202m as of December 31, 2023
- Main Product: Jeuveau® (prabotulinumtoxinA-xvfs) approved in February 2019 is indicated for the temporary improvement in the appearance of moderate to severe glabellar lines associated with corrugator and/or procerus muscle activity in adult patients







## \$350m senior secured corporate loan

### **Our Mission**

We are focused on transforming community-based healthcare by providing fast, accurate and comprehensive diagnostic information to healthcare providers at the point of need, thereby enabling better medical decisions leading to improved outcomes at lower cost.

Our diagnostic solutions are designed to be affordable and accessible for every individual around the world.

Investment:	lumira <b>D</b> x
Investment Date:	March 29, 2021
Structure:	Secured Loan
Loan Amount:	\$350m
BPCR / PF-V Share:	50% / 50%
Cash Balance (2Q23):	\$25m
LTM 2Q23 Sales:	\$127m
Maturity:	March 2024
Coupon:	S + 8.00% (4% SOFR floor)
Amortization:	Bullet
Fees:	2.50% upfront, 9.00% upon repayment + warrants
Prepayment Terms:	2 year make whole plus 1% if prepaid before maturity

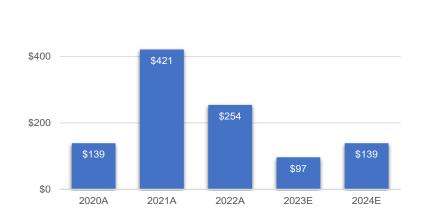


- LumiraDx: A next-generation point-of-care (POC) diagnostic company addressing the current limitations of legacy POC systems by bringing labcomparable performance in minutes on a single instrument for a broad menu of tests with a low cost of ownership.
- ▶ Market Cap: \$3m as of March 26, 2024
- Cash: \$25m as of June 30, 2023

\$600

- LTM Sales: \$127m as of June 30, 2023
- Main Product: LumiraDx has developed and launched the following diagnostic tests for use with its platform:
  - SARS-CoV-2 ("COVID-19") antigen and antibody test
  - Commercializing the following tests in Europe via a CE Mark: CRP test, D-Dimer test, HbA1c test, INR test, NT-proBNP test, SARS-CoV-2 Ag Ultra test, SARS-CoV-2 Ag Ultra Pool test, SARS-CoV-2 & Flu A/B test, and a SARS-CoV-2 & RSV test
  - Two rapid COVID-19 reagent testing kits LumiraDx SARS-CoV-2 RNA STAR and SARS-CoV-2 R

### LumiraDx Analyst Sales Consensus (\$mm)<sup>1</sup>





## \$100m senior secured corporate loan



Investment:	Akebia® THERAPEUTICS
Investment Date:	November 25, 2019
Structure:	Secured Loan
Loan Amount:	\$100m
BPCR / PF-V Share:	50% / 50%
Cash Balance (4Q23):	\$43m
LTM 4Q23 Sales:	\$170m
Maturity:	March 2025
Coupon:	S + 7.50% (2% SOFR floor)
Amortization:	30 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	2 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary





- Akebia Therapeutics is a biopharmaceutical company focused on the development and commercialization of therapeutic for patients with kidney disease.
- Market Cap: \$419m as of March 26, 2024
- Cash: \$43m as of December 31, 2023
- LTM Sales: \$170m as of December 31, 2023
- Main product: Auryxia® approved on September 2014 for Hyperphosphatemia in adult chronic kidney disease (CKD) patients on dialysis, and on November 2017 for iron deficiency anemia in adult patients with CKD not on dialysis. Vadadustat, for the treatment of anaemia associated with CKD, received a CRL in the US in March 2022. In September 2023, Akebia resubmitted its NDA for vadadustat and received a PDUFA date of March 27, 2024.

### Akebia Analyst Sales Consensus (\$mm)1





## **optinose** \$130m senior secured corporate loan



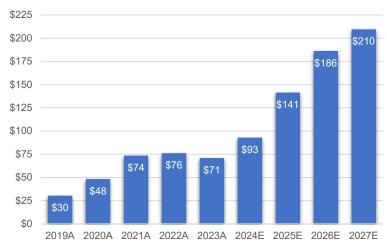
Investment:	optinose <sup>*</sup>
Investment Date:	September 12, 2019
Structure:	Secured Loan
Loan Amount:	\$130m
BPCR / PF-V Share:	55% / 45%
Cash Balance (4Q23):	\$74m
LTM 4Q23 Sales:	\$71m
Maturity:	June 2027
Coupon:	S + 8.50% (2.5% SOFR floor)
Amortization:	36 months interest only
Fees:	0.75% of drawn and undrawn + warrants
Prepayment Terms:	2.5 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary



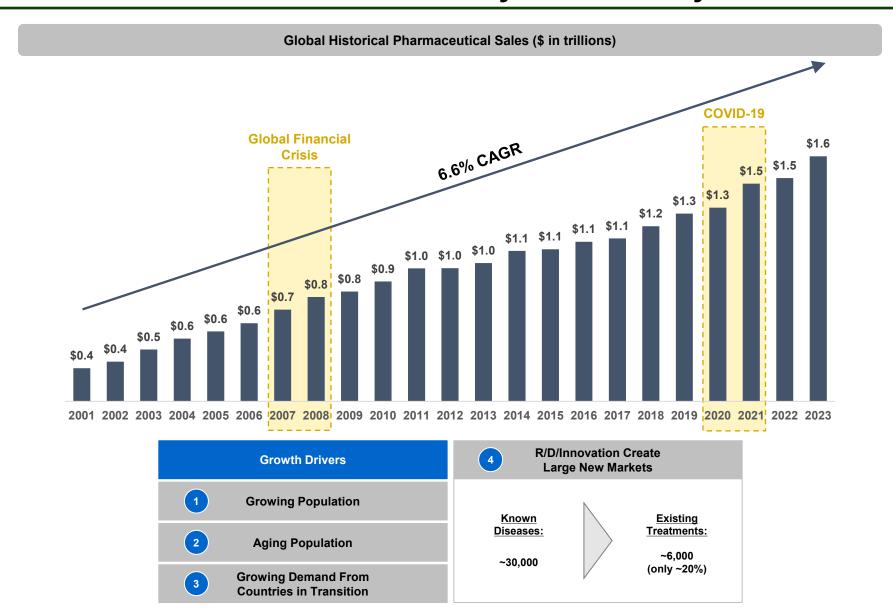
- ▶ OptiNose: Specialty pharmaceutical company focused on products for patients treated by ear, nose, and throat (ENT) and allergy specialists.
- Market Cap: \$167m as of March 26, 2024
- Cash: \$74m as of December 31, 2023
- LTM Sales: \$71m as of December 31, 2023
- Main product: XHANCE® fluticasone propionate nasal spray approved for the treatment of chronic rhinosinusitis with (September 2017) and without nasal polyps (March 2024).



### OptiNose Analyst Sales Consensus (\$mm)1

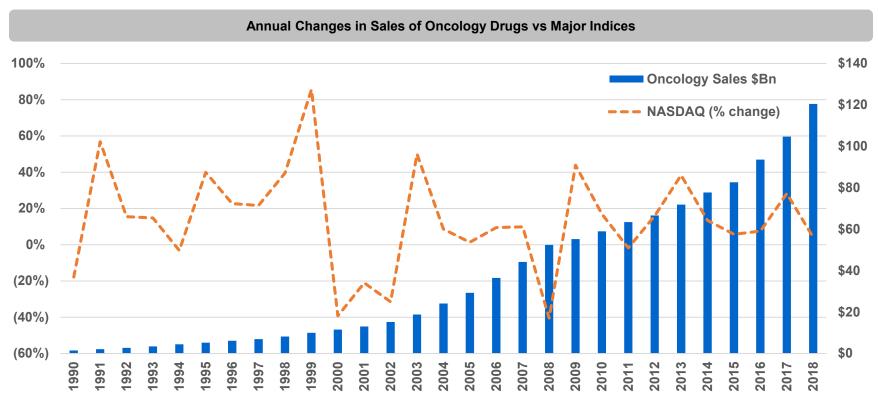


# Life Sciences is a \$1 Trillion+ Vital Industry with Sales that are Uncorrelated and Unaffected by Economic Cycles



27

# Life Sciences is a \$1 Trillion + Vital Industry with Sales that are Uncorrelated and Unaffected by Economic Cycles (cont'd)

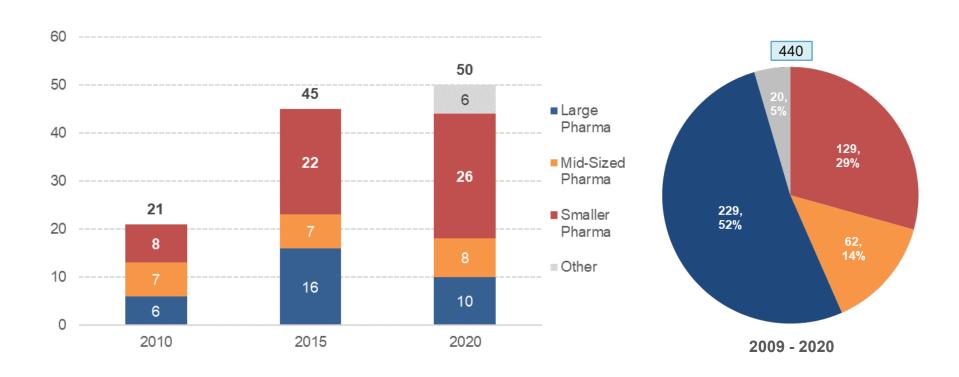


Correlations	Barclays	SP500		Oncology
(1990 - 2018)	High Yield	Index	Index	Drugs
Barclays High Yield	100%	64%	60%	12%
SP500 Index	64%	100%	86%	1%
NASDAQ Index	60%	86%	100%	14%
Oncology Drugs (%)	12%	1%	14%	100%

Source: Bloomberg, Evaluate Pharma, Pharmakon

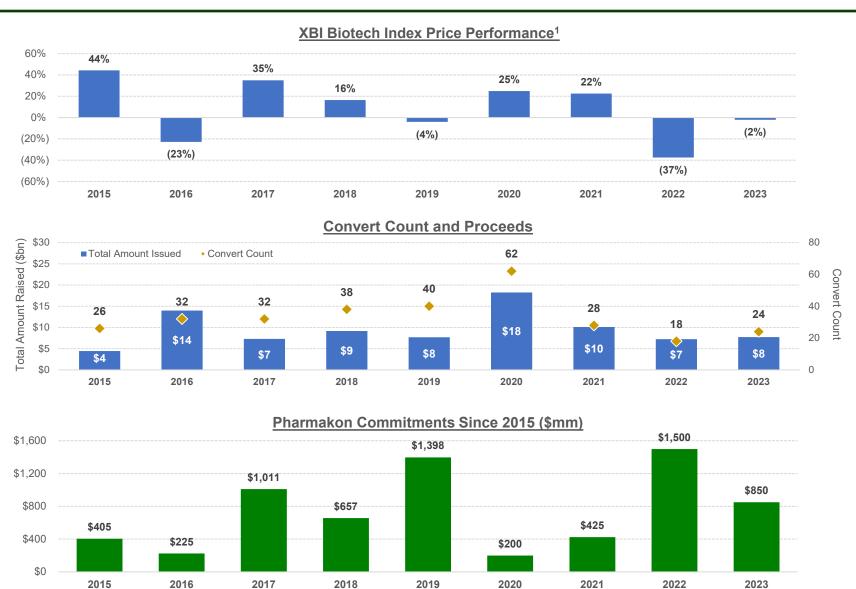
# Small and midsize companies (target borrowers) are involved in a majority of newly approved drugs

### **Drug Approvals by Size of Drug Originator**



Source: Bloomberg, Pharmakon

## Choppy biotech equity markets historically created an attractive environment for debt investments in biotech



Source: Pharmakon, Bloomberg (includes all priced transactions that are categorized as biotechnology, pharmaceuticals, or medical devices).

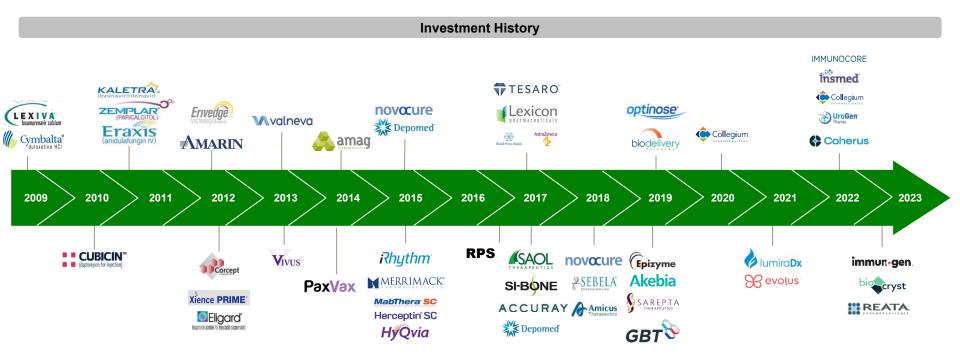
<sup>1.</sup> Price performance calculated as change in the average of monthly closing values for a given year. Pharmakon does not invest in the index and all investments in any index would be impacted by fees.

# All four previous BioPharma Credit private funds have returned all capital to investors

## Pharmakon Advisors, LP

- ▶ Founded in 2009; manager of the BioPharma Credit funds
  - ▶ Five private funds and BioPharma Credit PLC, listed in the London Stock Exchange with \$1.4 billion in assets
- \$7.6bn committed across 50 investments
- ▶ 10.3% unlevered weighted average net IRRs on four private funds after all fees and expenses¹

Historical Investment Performance (Private Funds)					
Private Fund	1	II	III	IV	
Launch Date	June 2009	March 2011	February 2013	December 2015	
Amount Raised	\$268.9m	\$363.1m	\$500.0m	\$512.9m	
Amount Invested	\$263.7m	\$343.0m	\$463.0m	\$512.0m	
Net MOIC <sup>1</sup>	1.22x	1.24x	1.27x	1.21x	
Unlevered Net IRR <sup>1</sup>	10.9%	6.8%	11.2%	11.5%	
Status	Termed	Termed	Termed	Termed	



### Gross and Net Returns of Past Realized Investments<sup>1</sup>

Investment Date	Investment Name	Fund	Investment Amount	Gross IRR <sup>1</sup>	Net IRR <sup>1</sup>	Gross MOIC <sup>1</sup>	Net MOIC <sup>1</sup>
Jun 2009	LEXIVA	Private Fund I	\$25,901,597	22%	18%	1.37x	1.30x
Sep 2009	Cymbalta	Private Fund I	\$132,000,000	15%	11%	1.20x	1.16x
Oct 2009	PDL	Private Fund I	\$5,000,000	11%	8%	1.17x	1.13x
May 2010	Cubicin	Private Fund I	\$100,000,000	14%	11%	1.43x	1.34x
Dec 2011	3 Royalties	Private Fund II	\$65,000,000	19%	15%	1.39x	1.30x
Jun 2012	Eligard	Private Fund II	\$40,000,000	13%	10%	1.44x	1.33x
Aug 2012	Xience Prime	Private Fund II	\$78,000,000	11%	7%	1.21x	1.14x
Aug 2012	Corcept	Private Fund II	\$30,000,000	12%	9%	1.50x	1.37x
Dec 2012	Curis	Private Fund II	\$30,000,000	13%	9%	1.47x	1.35x
Dec 2012	Amarin	Private Fund II	\$100,000,000	5%	3%	1.24x	1.13x
Apr 2013	Vivus	Private Fund III	\$49,400,000	14%	11%	1.52x	1.42x
Dec 2013	Valneva	Private Fund III	\$40,700,000	14%	11%	1.54x	1.43x
Jul 2014	PaxVax	Private Fund III	\$41,475,000	41%	36%	1.54x	1.47x
Nov 2014	AMAG	Private Fund III	\$48,500,000	15%	11%	1.11x	1.08x
Jan 2015	Novocure I	Private Fund III	\$98,500,000	12%	9%	1.22x	1.17x
Apr 2015	Depomed	Private Fund III	\$146,625,000	14%	11%	1.38x	1.30x
Dec 2015	iRhythm	Private Fund III	\$29,700,000	13%	10%	1.39x	1.31x
Dec 2015	Merrimack	Private Fund IV	\$75,000,000	20%	16%	1.27x	1.22x
Jan 2016	Halozyme	Private Fund IV	\$99,000,000	11%	8%	1.34x	1.26x
Nov 2016	Vimpat	Private Fund IV	\$94,983,474	11%	8%	1.22x	1.16x
Sep 2017	Saol	Private Fund IV	\$49,250,000	14%	11%	1.25x	1.20x
Oct 2017	SI-BONE	Private Fund IV	\$39,400,000	14%	10%	1.34x	1.27x
Dec 2017	Tesaro	BPCR & Private Fund IV	\$392,000,000	24%	19%	1.27x	1.22x
Dec 2017	Lexicon	BPCR & Private Fund IV	\$146,250,000	12%	9%	1.33x	1.25x
Feb 2018	Novocure II	BPCR	\$150,000,000	10%	8%	1.25x	1.18x
May 2018	Sebela	BPCR	\$191,266,714	11%	8%	1.25x	1.18x
Sep 2018	Amicus	BPCR	\$147,000,000	13%	10%	1.24x	1.17x
May 2019	BDSI	BPCR	\$78,400,000	12%	9%	1.29x	1.21x
Nov 2019	Epizyme	BPCR & Private Fund V	\$215,600,000	15%	11%	1.29x	1.22x
Nov 2019	Akebia	BPCR & Private Fund V	\$49,000,000	11%	9%	1.36x	1.28x
Dec 2019	Sarepta	BPCR & Private Fund V	\$536,775,000	12%	9%	1.27x	1.20x
Dec 2019	GBT	BPCR & Private Fund V	\$244,375,000	28%	21%	1.52x	1.43x
Feb 2020	Collegium I	BPCR & Private Fund V	\$195,000,000	12%	9%	1.19x	1.12x
Apr 2023	ImmunoGen	BPCR & Private Fund V	\$36,750,000	60%	45%	1.48x	1.39x

<sup>1.</sup> As at 26 March 2024. Past performance is not an indication of future performance. As set forth herein, Gross IRR, Net IRR, Gross MOIC and Net MOIC for each individual investment is determined in accordance with the methodology described in the legend on page 1. The Net IRR for each realized investment in an active fund is calculated by applying a percentage reduction to the respective Gross IRR based on the average percentage reduction from the gross IRR and net IRR from all previously realized investments from prior closed private funds, in each case in accordance with the methodology described in the legend on page 1. The Net MOIC for each realized investment in an active fund is calculated by applying a percentage reduction to the respective Gross MOIC based on the average percentage reduction from the gross MOIC and net MOIC from all previously realized investments from prior closed private funds, in each case in accordance with the methodology described in the legend on page 1. Pharmakon believes this methodology is the appropriate approach to derive the approximate net IRR and net MOIC for realized investments in currently active funds. Excludes equity and convertible investments.