# BIOPHARMA — CREDIT PLC —

### **Debt Capital for the Life Sciences Industry**



#### **COMPANY PRESENTATION – April 19, 2023**

For additional information please email: <u>ir@bpcruk.com</u> or visit BioPharma Credit's website at www.bpcruk.com

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Potential debt investments described herein as "backed" by pharmaceutical products may not benefit from a security interest in these products or the proceeds of their sales.

Statements contained in this document that are not historical facts are based on current expectations, estimates, projections, opinions and/or beliefs of Pharmakon. Such statements involve known and unknown risks, uncertainties and other factors, and undue reliance should not be placed thereon. Certain information contained herein constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "planned," "should," "expect," "anticipate," "project," "estimate," "intend," "continue," "potential," "believe," other similar terms, the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or the actual performance of BPCR can differ materially from those reflected or contemplated in such forward-looking statements. All are subject to various factors, including, but not limited to general and local economic conditions, changing levels of competition within certain industries and markets, changes in legislation or regulation, and other economic, competitive, governmental, regulatory and technological factors affecting the investor's operations that could cause actual results to differ materially from projected results.

Projected returns included herein are hypothetical, forward-looking statements involving known and unknown risks, uncertainties and assumptions. The actual performance results of BPCR, can be materially different from any projections. No representation is made that the historic performance shown in this presentation is any assurance or guarantee of future performance. BPCR could incur losses as well as generate gains. Projected performance figures are calculated based on estimated yields of underlying portfolio investments. Such projections were made by Pharmakon using Pharmakon's own sales forecasts taking into account a number of factors including, but not limited to, (i) financial strength and competitive position of the marketer of underlying products, (ii) historical product sales, (iii) therapeutic use and efficacy of a product, (iv) anticipated product competition, (v) importance of product to its marketer, (i) geographic region in which a product is marketed and (vii) Wall Street analyst projections. Such projections are subject to a wide range of market factors which, individually or in the aggregate, may substantially impact the accuracy of the Pharmakon's projections, including (i) adverse market conditions affecting product pricing or the financial strength of the product's marketer, (ii) challenges to a product's protect or other intellectual property rights, (iii) adverse determinations; (v) interruptions or delays in product manufacturing; and (vi) insolvency of a company impacting such company's ability to repay its obligations. If any of the foregoing events were to occur, such an event could have a material adverse effect on the company's ability to make future payments of interest and principal, which could result in an extended maturity and duration, or potentially a substantial or full loss of capital. Any projections of returns on debt instruments. All projections of future enturns, of BPCR should be evaluated in light of these future uncertainties.

Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements.

Unless otherwise indicated, "gross IRR" and "gross cash on cash" with respect each BioPharma fund or any of its investments means an aggregate, annual, compounded, as applicable, internal rate of return, calculated on the basis of historical and projected capital inflows and outflows related to the relevant fund or a particular investment, without taking into account the of impact management fees, incentive compensation, taxes, or transaction and organizational costs and expenses. As used herein, "net IRR" and "net cash on cash" with respect to any of the referenced realized investments means an aggregate, annual, compounded, as applicable, internal rate of return, calculated on the basis of realized capital inflows and outflows related to a particular investment, taking into account the impact of management fees and incentive compensation (in each case at the highest applicable rates) and general operating expenses (at an average applicable rate). Net IRRs for BioPharma-II, BioPharma-III and BioPharma-IV are computed based upon consolidated gross capital inflows for all investments of the relevant entity, taking into account the impact of management fees and incentive compensation at the highest rates applicable to an investor in the relevant entity, traxes, transactional, organizational, and other costs and expenses. Net IRRs vary among investors in BioPharma-I, BioPharma-II, B

Certain information contained herein concerning economic or industry trends and performance estimates are based on or derived from information provided by independent third-party sources. Pharmakon believes that such information is accurate and that the sources from which it has been obtained are reliable. Pharmakon cannot guarantee the accuracy of such information, however, and has not independently verified the information or the assumptions on which such information is based. While Pharmakon's valuations of unrealized investments are based on assumptions that Pharmakon believes are reasonable under the circumstances, the actual realized returns on unrealized investment will depend on, among other factors (including but not limited to any factors as set forth above), future operating results, the value of the assets and market conditions at the time of disposition, legal and contractual restrictions on transfer that any limit liquidity, any related transaction costs and the timing and manner of sale, all of which may differ from the assumptions on which the valuations contained herein are based. Please contact Pharmakon if you would like additional explanation of the risks and limitations of using target returns or additional information about the assumptions behind any hypotheticals (and the inherent limitations of any such hypotheticals).

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# **Experienced Investment Team**



e	Bank Z CIETE REFALE	Martin Friedman Principal • Joined Pharmakon in after 18 years in heal finance BANK OF AMERICA W L NOV	Ithcare J.P.Morgan	<ul> <li>Co-Founde</li> <li>Founded R 1996</li> </ul>	and Principal ed Pharmakon in 20 oyalty Pharma in	09 LAZARD
Scott Levitt, BSE, Bioengineering VP, Research & Investments		glas Kim, JD ad of Legal & CCO	Patrick Fisher, VP, Investor Rela		-	a <b>prio, CPA</b> Controller
Joined 2017 3 years in healthcare investment banking and 3 years in equity research EVERCORE		ment banking legal & ears in private practice nley Milbank	Joined 2020 12 years in investor relation GARRISON INVESTMENT GROUP	ns KKR	Joined 2010 4 years in public acc <b>Delc</b>	counting
Simon Gruber, PhD, Biophysics VP, Research & Investments		kit Shah, BS esearch & Investments	Adriana Benitez Sr. Associate, Corpora	·		lombo, BA
Joined 2019 3 years in business development and 2 years in equity research	Joined 2021 5 years in health	care investment banking	Joined 2017 2 years in public accounting	g	Joined 2022 20 years in investme	(H) a
Deutsche Bank		CITI	pwc_		CREDIT SUISSE	Merrill Lynch
		RP Management	Research & Investments			
Marshall Uris Jim Reddo Sandy Bal	och, PhD	Samuel Glazer Bill Grau, PhD Gaurie Tilak, MD	Alberto Sepulveda, P Turner Kufe, MD Oodaye Shukla		Brienne Kugler lad Nikolenko, PhD Vivian Liu, MD	

Sara Klymkowsky

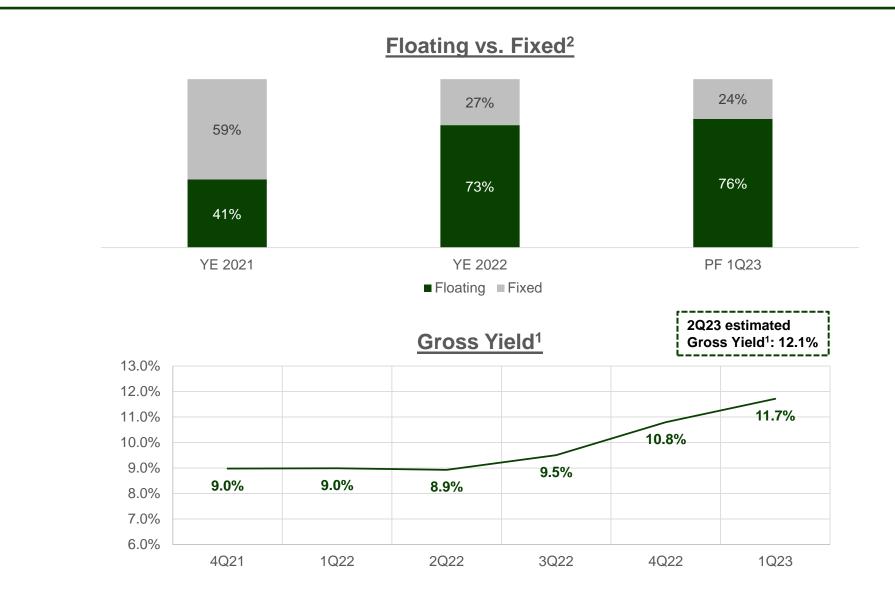
Xico Gracida, PhD

Note: Use of any company logos, trademarks and/or trade names not intended to and do not suggest, imply or indicate any kind of endorsement or otherwise.

Max Yoon

Philip Liu

#### The Gross Yield<sup>1</sup> of the Portfolio has Benefited from Higher Reference Rates and an Increase in Floating Rate Investments



1. Gross yield is calculated as the weighted average effective coupon across the various investments held by BPCR at the end of each calendar quarter.

2. Floating vs. fixed calculations exclude cash which earns a floating return. PF1Q23 include the Immunogen and BioCryst transactions.

# **Investment Opportunity – Summary**



Investments in Approved Life Sciences Products – No Clinical Trial or Approval Risk

- Debt investments backed by life sciences products (drugs, devices and diagnostics)
- Collateral value assigned only to approved products in their approved indications and territories

#### Life Science R&D Spending



Pharmakon

Advisors, LP

#### The Life Sciences Debt Market is an Underserved, Large and Growing Opportunity

- Large capital needs, private sector companies spent ~\$250bn in R&D during 2021<sup>1</sup>
- Worldwide \$1.4tn industry, having grown at a 7% CAGR for the past 20 years<sup>2</sup>
- Industry dynamics create new debt investment opportunities

#### An Experienced Investment Manager with a Strong Track Record

- \$7.2bn committed across 49 investments supported by life sciences products
- Four private funds are fully realized and generated a 10.3% unlevered weighted average annualized net IRR<sup>3</sup>
- Currently manages a private fund with \$1.5 billion in commitments

#### **BioPharma Credit Targets Strong Risk-Adjusted Returns**

# BIOPHARMA

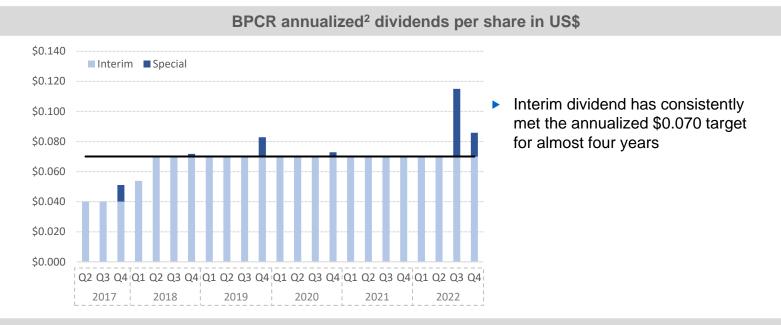
- Invests in loans, predominantly secured, in companies with approved, commercial stage products
- Target total net return on NAV of 8-9% per annum over the medium term<sup>4</sup>
- Currently paying and will continue to target US\$0.07 annual dividend plus a variable special dividend paid annually

4. These are targets and not profit forecasts. They are based on estimates of Pharmakon and are subject to change depending on the material risks and market changes. There can be no assurance that these targets will be met. Past performance is not an indication of future performance.

<sup>1.</sup> Source: Visible Alpha. 2. Source: IQVIA

<sup>3.</sup> Weighted average net IRR represents the net IRRs of BioPharma I, II, III and IV, determined in accordance with the methodology described in the legend on page 1 and weighted by the total amount of invested capital for each fund. Past performance is not indicative of future results.

#### BPCR has generated consistent returns since IPO<sup>1</sup>



Price and NAV TR performance<sup>3</sup> since IPO



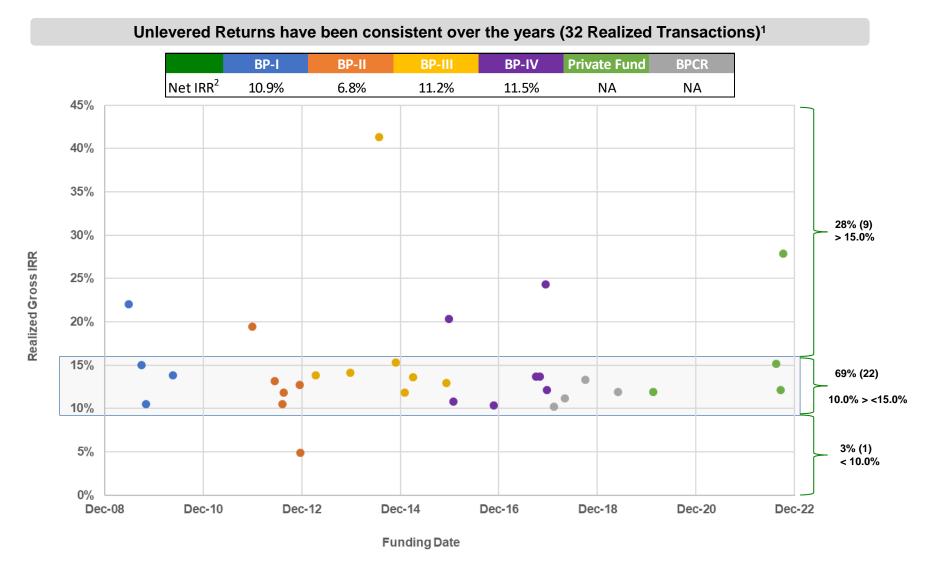
- A consistent dividend has led to a steady increase in NAV total return
- BPCR's predictable cash flows has allowed it to enjoy relatively low volatility

 (Interim Dividend x 4) + Special Dividend if applicable. Past performance is not an indication of future performance

<sup>1.</sup> Past performance is not an indication of future performance.

Source: Pharmakon Advisors. Past performance is not an indication of future performance

# Page Investment track record of mostly singles and doubles – Emphasis on consistency and reduced risk

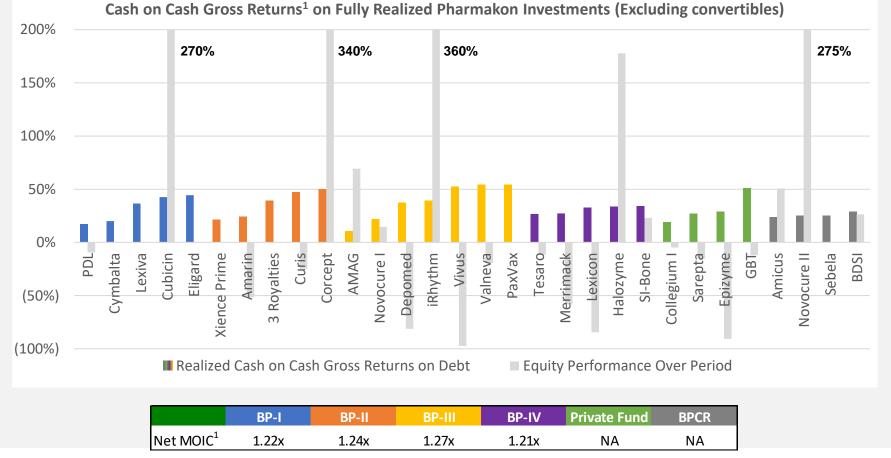


1. Realized Gross Internal Rate of Return of each individual investment. Gross internal rate of return for each realized investment is determined in accordance with the methodology described in the legend on page 1. Information presented with respect to each realized investment is net of all investment-level expenses but does not reflect the deduction of fees and expenses at the applicable BioPharma fund level. We will provide a supplement containing investment information after the deduction of fees and expenses at the applicable BioPharma fund level. New will provide a supplement containing investment information after the deduction of fees and expenses at the applicable BioPharma fund level. Realized Transactions include all loans and synthetic royalties (excludes convertible bonds and equity). Past performance is not indicative of future results.

# The right structure / LTV helps generate attractive returns on debt irrespective of equity performance

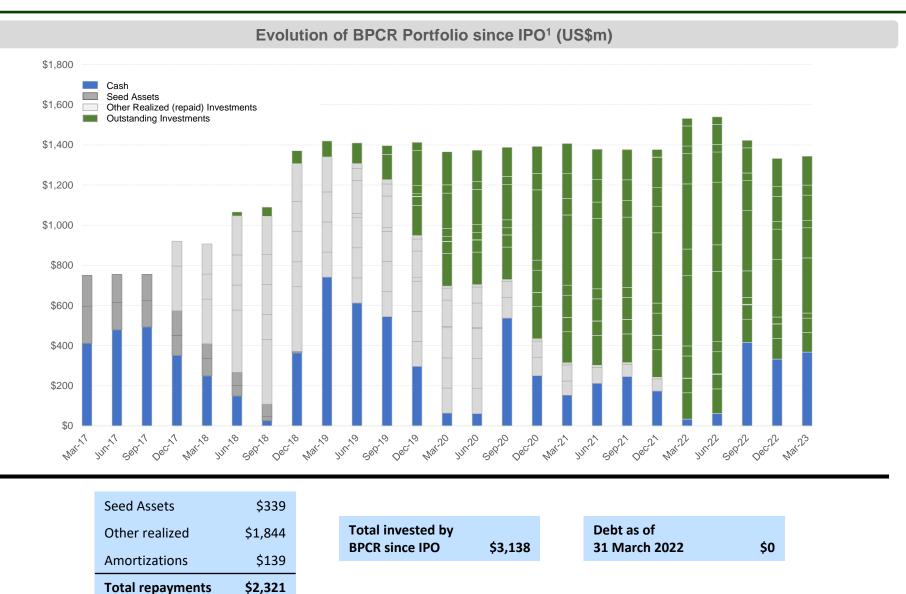
Life Sciences Debt Investments were less risky and are generally exposed to less volatility than an equity investment in the corresponding issuer

- The chart below shows the cash-on-cash gross returns<sup>1</sup> of all past Pharmakon investments that have been fully realized (no payments remaining)
- While the realized returns of debt underperformed the equity in a few cases, as would be expected, the right structuring allowed for downside protection in debt investments even in cases where equity values dropped by > 90%

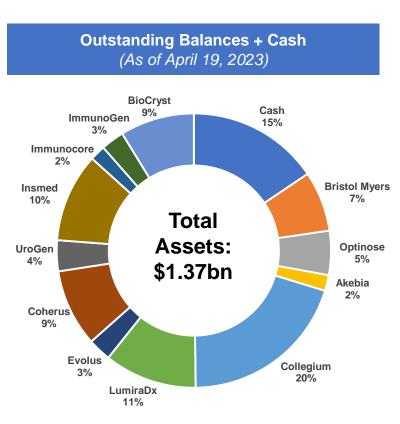


1. Cash on cash gross returns for each investment is determined in accordance with the methodology described in the legend on page 1. Information presented with respect to each realized investment is net of all investment-level expenses but does not reflect the deduction of fees and expenses at the applicable BioPharma fund level. We will provide a supplement containing investment information after the deduction of fees and expenses at the applicable BioPharma fund level. We will provide a supplement containing investment information after the deduction of fees and expenses at the applicable BioPharma fund level. We will provide a supplement containing investment motion after the deduction of fees and expenses. Past performance is not indicative of future results.

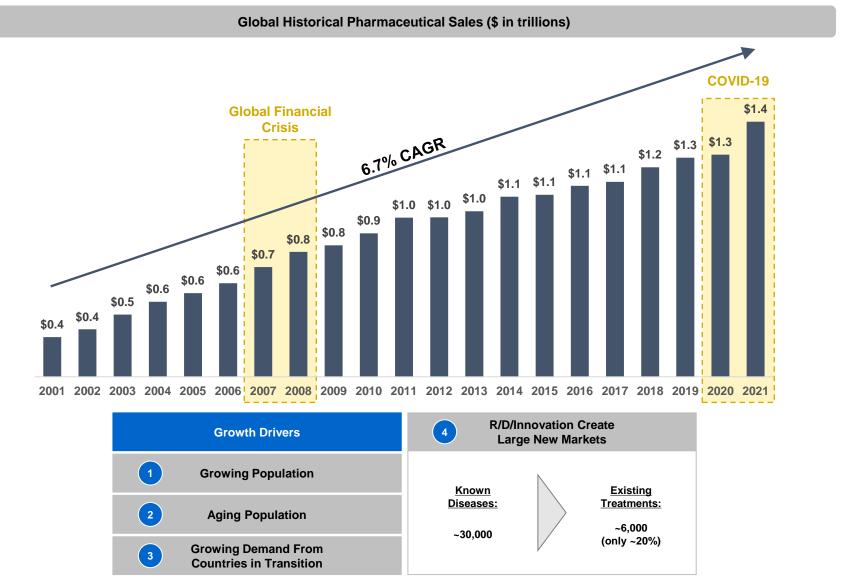
# New investments have allowed BPCR to broaden its diversification and deploy cash from capital raises and loan repayments



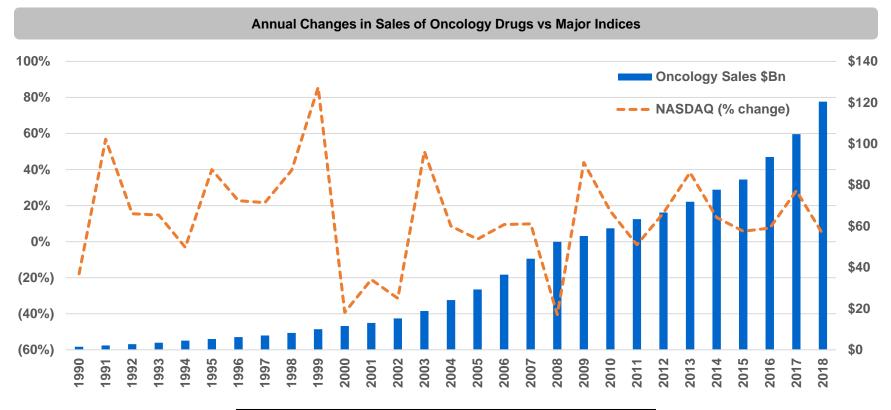
(\$ millions)			BP	CR			
Investment	Original Loan Amt.	Projected IRR to Maturity <sup>1</sup>	Share (%)	Share (\$)	Total Invested	Outstanding Balance	Remaining Tranches
Bristol Myers	\$97.6	High single %	100%	\$97.6	\$97.6	\$97.6	
Optinose	\$130.0	11.8%	55%	\$71.5	\$71.5	\$71.5	
Akebia	\$100.0	10.8%	50%	\$50.0	\$50.0	\$25.5	
Collegium	\$650.0	11.4%	50%	\$325.0	\$325.0	\$275.0	
LumiraDx	\$300.0	9.9%	50%	\$150.0	\$150.0	\$150.0	
Evolus	\$125.0	10.7%	50%	\$62.5	\$37.5	\$37.5	\$25.0
Coherus	\$300.0	10.4%	50%	\$150.0	\$125.0	\$125.0	
UroGen	\$100.0	10.5%	50%	\$50.0	\$50.0	\$50.0	
Insmed	\$350.0	11.4%	40%	\$140.0	\$140.0	\$143.8	
Immunocore	\$100.0	11.0%	50%	\$50.0	\$25.0	\$25.0	\$25.0
ImmunoGen	\$125.0	12.0%	50%	\$62.5	\$37.5	\$37.5	\$25.0
BioCryst	\$450.0	9.7%	40%	\$180.0	\$120.0	\$120.0	\$60.0
Total	\$2,827.6			\$1,389.1	\$1,229.1	\$1,158.4	\$135.0



# Life Sciences is a \$1 Trillion+ Vital Industry with Sales that are Uncorrelated and Unaffected by Economic Cycles

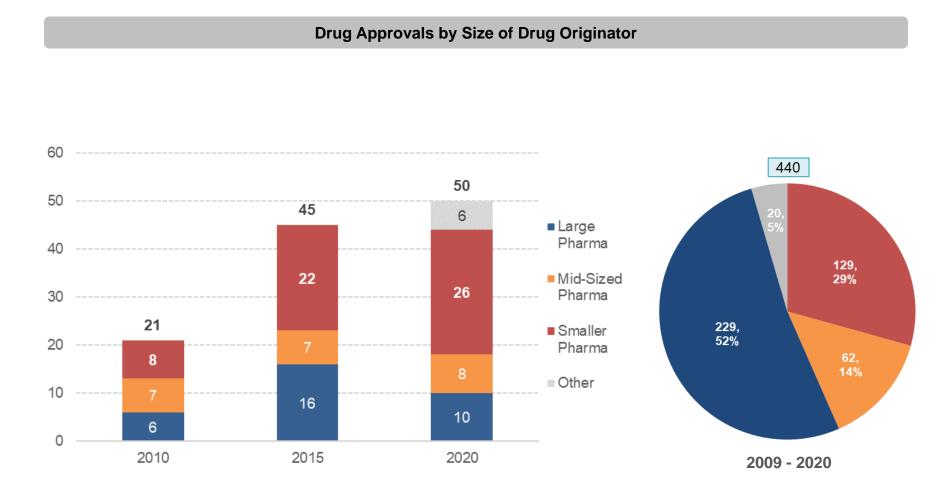


# Life Sciences is a \$1 Trillion + Vital Industry with Sales that are Uncorrelated and Unaffected by Economic Cycles (cont'd)

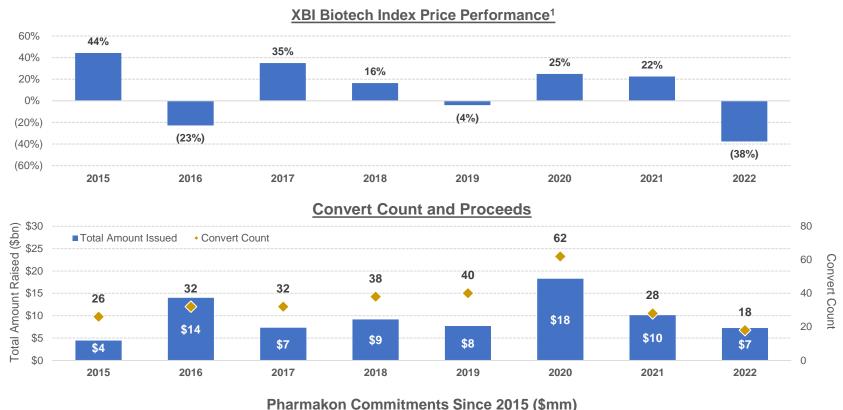


Correlations	Barclays	SP500	NASDAQ	Oncology
(1990 - 2018)	High Yield	Index	Index	Drugs
Barclays High Yield	100%	64%	60%	12%
SP500 Index	64%	100%	86%	1%
NASDAQ Index	60%	86%	100%	14%
Oncology Drugs (%)	12%	1%	14%	100%

## Small and midsize companies (target borrowers) are involved in a majority of newly approved drugs



# Choppy biotech equity markets historically created an attractive environment for debt investments in biotech





Source: Pharmakon Advisors, Bloomberg (includes all priced transactions that are categorized as biotechnology, pharmaceuticals, or medical devices). 1. Price performance calculated as change in the average of monthly closing values for a given year. Pharmakon does not invest in the index and all investments in any index would be impacted by fees.

# BPCR's portfolio is primarily composed of senior secured loans to listed companies

Investment:	ر <sup>ال</sup> Bristol Myers Squibb	optinose	Akebia		k lumira <b>Dx</b>	X evolus <sup>.</sup>
Investment Date:	November 1, 2017	September 12, 2019	November 25, 2019	March 22, 2022	March 29, 2021	December 14, 2021
Structure:	Royalty Stream	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan
Loan Amount:	\$165m	\$130m	\$100m	\$650m	\$300m	\$125m
BPCR / BPV Share:	100% / 0%	55% / 45%	50% / 50%	50% / 50%	50% / 50%	50% / 50%
Cash Balance (4Q22):	NA	\$94m	\$91m	\$174m	\$100m	\$54m
LTM 4Q22 Sales:	\$4,638m	\$76m	\$177m	\$464m	\$255m	\$149m
Maturity:	December 2025	June 2027	November 2024	March 2026	March 2024	December 2027
Coupon:	NA	S + 8.50% (2.5% SOFR floor)	L + 7.50% (2% LIBOR floor)	L + 7.50% (1.2% LIBOR floor)	8.00%	L + 8.50% (1% LIBOR floor)
Amortization:	NA	36 months interest only	30 months interest only	Year 1 - \$100m, then quarterly	Bullet	36 months interest only
Fees:	NA	0.75% of drawn and undrawn + warrants	2.00% of commitment	2.00% at signing 1.00% at funding	2.50% upfront, 9.00% upon repayment + warrants	2.25% of commitment
Prepayment Terms:	NA	<ul><li>2.5 year make whole plus 2% or</li><li>1% if prepaid before 3rd or 4th anniversary</li></ul>	2 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary	2 year make whole plus 2% or 1% if prepaid before 2nd or after the 2nd anniversary	2 year make whole plus 1% if prepaid before maturity	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th o after 4th anniversary
Investment:	Coherus.	UroGen <sup>®</sup>	insmed	IMMUNOCORE	immur•gen.	biocryst
Investment Date:	January 5, 2022	March 14, 2022	October 19, 2022	November 8, 2022	April 6, 2023	April 17, 2023
Structure:	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan	Secured Loan
Loan Amount:	\$300m	\$100m	\$350m	\$100m	\$125m	\$450m
BPCR / BPV Share:	50% / 50%	50% / 50%	40% / 60%	50% / 50%	50% / 50%	40% / 60%
Cash Balance (4Q22):	\$192m	\$100m	\$1,148m	\$402m	\$275m	\$444m
LTM 4Q22 Sales:	\$211m	\$64m	\$245m	\$141m	\$3m	\$268m
Maturity:	January 2027	March 2027	October 2027	November 2028	April 2028	April 2028
Coupon:	S + 8.25% (1% SOFR floor)	L + 8.25% (1.25% LIBOR floor)	S + 7.75% (2.5% SOFR floor)	Tranche A: 9.75% Tranche B: S + 8.75% (1.0% SOFR floor)	S + 8.00% (2.75% SOFR floor)	S + 7.00% (1.75% SOFR floor)
Amortization:	48 months interest only	48 months interest only	36 - 48 months interest only	48 months interest only	36 - 48 months interest only	Bullet
Fees:	2.00% of commitment	1.75% of commitment	2.00% of commitment	2.50% of commitment	2.00% of commitment	1.75% of commitment
Prepayment Terms:		2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary		2 year make whole plus 3% or 1% if prepaid before 3rd anniversary or after		2 year make whole plus 3%, 2% of 1% if prepaid before 3rd, 4th or 5th anniversary



#### \$450m senior secured corporate loan

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Orladeyo (berotraistat) capsules 150 mg

biogeryst

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### ORLADEYO: The First and Only Once-daily Oral Prophylactic Therapy for HAE



In hereditary angioedema (HAE), this is big.

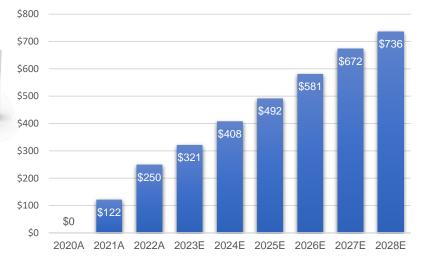
In your day, this is small.



- BioCryst: A global biopharmaceutical company that discovers and commercializes novel, oral, small-molecule medicines
- Market Cap: \$1.5bn as of April 17, 2023
- **Cash:** \$444m as of December 31, 2022
- LTM Sales: \$268m as of December 31, 2022
- Main Product: Orladeyo<sup>™</sup> (berotralstat) capsules launched in December 2020 and is indicated for prophylaxis to prevent attacks of hereditary angioedema in adults and pediatric patients 12 years and older. The product is currently being commercialized in the US, EU, and Japan.

Investment:	biocryst	
Investment Date:	April 17, 2023	
Structure:	Secured Loan	
Loan Amount:	\$450m	
BPCR / BPV Share:	40% / 60%	NDC 72749-101-01
Cash Balance (4Q22):	\$444m	tero orladeyo (berotrakstat) capsules 150 mg
LTM 4Q22 Sales:	\$268m	Contains seven (7) 150 mg capsules FOR CRAL USE ONLY
Maturity:	April 2028	and the second s
Coupon:	S + 7.00% (1.75% SOFR floor)	
Amortization:	Bullet	
Fees:	1.75% of commitment	
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or 5th anniversary	

#### Orladeyo Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon, Immunocore public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022

# immun-gen. \$125m senior secured corporate loan



ELAHERE ™ is indicated for the treatment of adult patients with folate receptor-alpha (FRa) positive, platinum-resistant epithelial ovarian, fallopian tube, or primary peritoneal cancer, who have received one to three prior systemic treatment regimens.

This indication is approved under accelerated approval based on tumor response rate and durability of response. Continued approval for this indication may be contingent upon verification and description of clinical benefit in a confirmatory trial. First new therapeutic option approved specifically for platinum-resistant ovarian cancer since 2014

First and only FR  $\alpha$  -targeting ADC approved in ovarian cancer

First product independently developed and commercialized by ImmunoGen; marks transition to a fully-integrated oncology company

Broader mirvetuximab development program to support potential label expansion into platinumsensitive disease

- ImmunoGen: A commercial-stage biotechnology company focused on developing and commercializing the next generation of antibody-drug conjugates (ADCs) to improve outcomes for cancer patients
- Market Cap: \$979m as of April 17, 2023
- Cash: \$275m as of December 31, 2022
- LTM Sales: \$3m as of December 31, 2022
- Main Product: Elahere<sup>TM</sup> (mirvetuximab soravtansine-gynx) launched in December 2022 and is indicated for the treatment of FRα positive, platinum-resistant ovarian cancer. The product is currently being commercialized in the US.

Investment:	immun•gen.
Investment Date:	April 6, 2023
Structure:	Secured Loan
Loan Amount:	\$125m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$275m
LTM 4Q22 Sales:	\$3m
Maturity:	April 2028
Coupon:	S + 8.00% (2.75% SOFR floor)
Amortization:	36 - 48 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	3 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or 5th anniversary



#### Elahere PROC Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon, Immunocore public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022

### IMMUNOCORE \$100m senior secured corporate loan



- Immunocore: A commercial stage biopharmaceutical company focused on developing a novel class of TCR bispecific immunotherapies designed to treat a broad range of diseases, including cancer, infectious and autoimmune diseases
- Market Cap: \$2.7bn as of April 17, 2023
- Cash: \$402m as of December 31, 2022
- LTM Sales: \$141m as of December 31, 2022
- Main Product: Kimmtrak<sup>®</sup> (tebentafusp-tebn) launched in February 2022 and is indicated for the treatment of HLA-A\*02:01-positive adult patients with unresectable or metastatic uveal melanoma. The product is currently being commercialized in the US, Germany, and France.

#### \$600 \$500 \$494 \$400 \$424 \$354 \$300 \$294 \$264 \$200 \$210 \$14 \$100 \$0 \$0 2022A 2023E 2024E 2025E 2026E 2021A 2027E 2028E

Source: Pharmakon, Immunocore public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022

Investment Date:	November 8, 2022
Structure:	Secured Loan
Loan Amount:	\$100m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$402m
LTM 4Q22 Sales:	\$141m
Maturity:	November 2028
Coupon:	Tranche A: 9.75% Tranche B: S + 8.75% (1.0% SOFR floor)
Amortization:	48 months interest only
Fees:	2.50% of commitment
Prepayment Terms:	2 year make whole plus 3% or 1% if prepaid before 3rd anniversary or after

Investment:

**IMMUNOCORE** 



#### Immunocore Analyst Sales Consensus (\$mm)<sup>1</sup>



### \$350m senior secured corporate loan



- Insmed: Global biopharmaceutical company focused treating patients with serious and rare diseases
- Market Cap: \$2.4bn as of April 17, 2023
- Cash: \$1.15bn as of December 31, 2022
- LTM Sales: \$245m as of December 31, 2022
- Main Product: Arikayce<sup>®</sup> (amikacin liposome inhalation suspension) launched in October 2018 and is indicated for refractory mycobacterium avium complex (MAC) lung disease. The product is currently being commercialized in the US, Europe, and Japan.
- > **Pipeline:** The Company is working on developing and commercializing:
  - Brensocatib an oral reversible inhibitor of DPP1 for bronchiectasis
  - TPIP a dry powder inhalation formulation of a treprostinil prodrug for PAH and PH-ILD

\$600									
\$500									\$492
\$400							\$394	\$453	φ49Z
\$300					¢000	\$347	ູ <del>ຈ</del> ວອ4		
\$200			_	\$245	\$293				
\$100	-\$136-	\$164	\$188						
\$0	2019A	2020A	2021A	2022A	2023E	2024F	2025E	2026E	2027E

#### Insmed Analyst Sales Consensus (\$mm)<sup>1</sup>

#### Insmed Investment: Investment Date: October 19, 2022 Structure: Secured Loan Loan Amount: \$350m BPCR / BPV Share: 40% / 60% Cash Balance (4Q22): \$1,148m LTM 4Q22 Sales: \$245m Maturity: October 2027 S + 7.75% (2.5% SOFR floor) Coupon: Amortization: 36 - 48 months interest only 2.00% of commitment Fees: 3 year make whole plus 3%, Prepayment Terms: 2% or 1% if prepaid before 3rd, 4th or 5th anniversary







# \$650m senior secured loan to finance Collegium's acquisition of BDSI



Investment:	
Investment Date:	February 13, 2020
Upsize Date:	March 22, 2022
Structure:	Secured Loan
Loan Amount:	\$650m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$174m
LTM 4Q22 Sales:	\$464m
Maturity:	March 2026
Coupon:	L + 7.50% (1.2% LIBOR floor)
Amortization:	Year 1 - \$100m, then quarterly
Fees:	2.00% at signing 1.00% at funding
Prepayment Terms:	2 year make whole plus 2% or 1% if prepaid before 2nd or after the 2nd anniversary







- Collegium Pharmaceutical: biopharmaceutical company focused on developing and commercializing new medicines for responsible pain management.
- Market Cap: \$789m as of April 17, 2023
- Cash: \$174m as of December 31, 2022
- LTM 4Q22 Sales / EBITDA: \$464m / \$266m
- Main Collegium Products:
  - Xtampza<sup>®</sup> ER, an abuse-deterrent, extended-release, oral formulation of oxycodone
  - Nucynta<sup>®</sup> (tapentadol), a centrally acting synthetic analgesic
  - Belbuca®, a partial opioid agonist, indicated for the management of pain severe enough to require daily, around-the-clock, long-term opioid treatment.
- Relationship History:
  - February 13 2020: \$200m term loan to support the acquisition of Nucynta
  - February 14 2022: \$650m term loan commitment to support the acquisition of BDSI



Collegium Analyst Consensus (\$mm)<sup>1</sup>

Source: Pharmakon, Collegium Pharmaceuticals public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022



### **UroGen** \$100m senior secured corporate loan

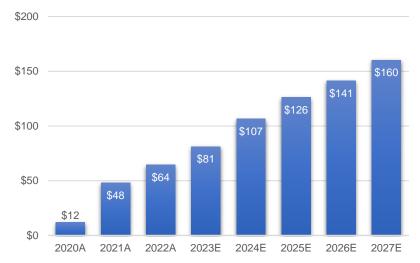


- UroGen: Biopharmaceutical company focused on developing products to treat specialty cancers and urologic diseases. The Company's products are being developed as chemoablation agents designed to remove tumors by non-surgical means. The Company is focused on treating non-muscle invasive urothelial cancer, including low-grade upper tract urothelial carcinoma (LG-UTUC) and low-grade bladder cancer.
- Market Cap: \$225m as of April 17, 2023
- **Cash:** \$100m as of December 31, 2022
- LTM Sales: \$64m as of December 31, 2022
- Main Product: Jelmyto® (mitomycin) pyelocalyceal solution was approved in the US on April 15, 2020 and is indicated for the treatment of adult patients with LG-UTUC

Investment:	UroGen <sup>.</sup> Pharma
Investment Date:	March 14, 2022
Structure:	Secured Loan
Loan Amount:	\$100m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$100m
LTM 4Q22 Sales:	\$64m
Maturity:	March 2027
Coupon:	L + 8.25% (1.25% LIBOR floor)
Amortization:	48 months interest only
Fees:	1.75% of commitment
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary



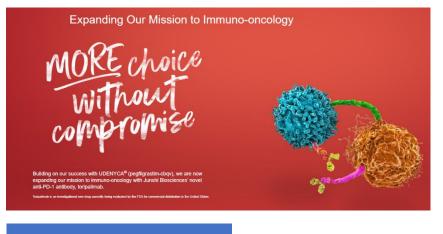
#### Urogen Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon, UroGen public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022



## \$300m senior secured corporate loan<sup>1</sup>



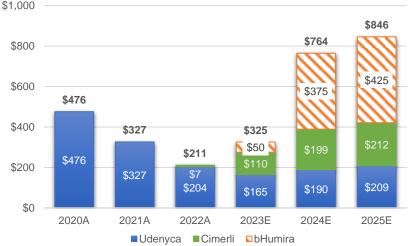
Investment:	Coherus.
Investment Date:	January 5, 2022
Structure:	Secured Loan
Loan Amount:	\$300m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$192m
LTM 4Q22 Sales:	\$211m
Maturity:	January 2027
Coupon:	S + 8.25% (1% SOFR floor)
Amortization:	48 months interest only
Fees:	2.00% of commitment
Prepayment Terms:	2 year make whole plus 3%, 2% or 1% if prepaid before 3rd, 4th or after 4th anniversary

Coherus	Q	Degfilgrastin Injection	% Only	
6 mg/ 0.6ml	Syringe For Su	6 mi, Single-Dose Prefilled boutaneous: Use dution - No Preservative	Pegylated Recombinant Methionyl Haman Granulocyte Colony-Stimulating Factor (PEG+methid=CSF) denived from F. col/	Grus 6 mg/0.6 mi, single-dow Prefiled Syringe



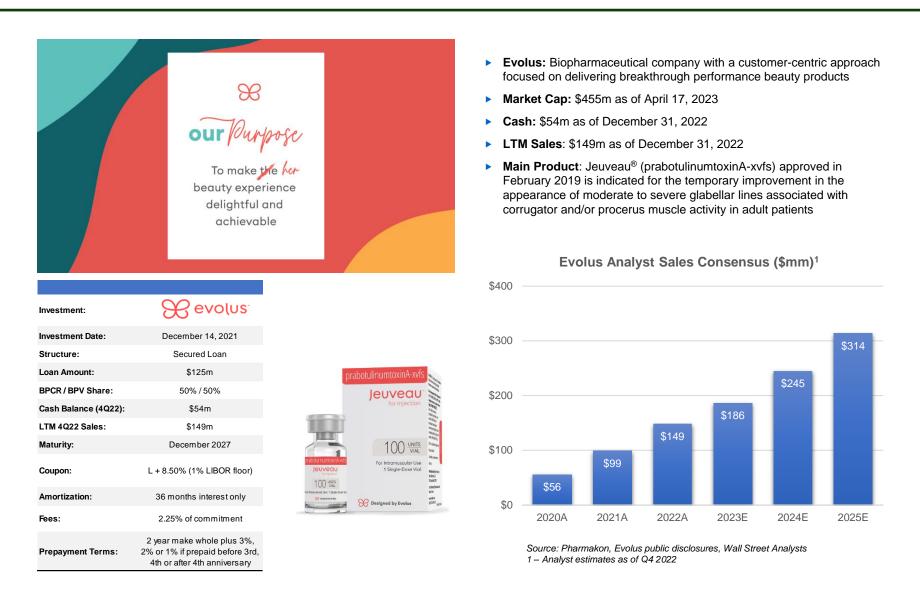
- Coherus BioSciences: Biopharmaceutical company building a leading immuno-oncology franchise funded with cash generated by its commercial biosimilars business
- Market Cap: \$655m as of April 17, 2023
- Cash: \$192m as of December 31, 2022
- LTM Sales: \$211m as of December 31, 2022
- Main Products:
  - Udencya® (pegfilgrastim-cbqv) launched in January 2019 is an FDA approved biosimilar to Neulasta®
  - Cimerli<sup>™</sup> (ranibizumab-eqrn) launched in October 2022 is an FDA approved biosimilar to Lucentis<sup>®</sup>
- **Pipeline:** The Company is working on developing and commercializing:
  - bHumira (approved December 2021; expected launch July 2023)
  - Toripalimab, a PD-1 inhibitor (PDUFA date of December 23, 2022; pending inspection of manufacturing site in China)

#### Coherus Analyst Sales Consensus (\$mm)<sup>2</sup>



Source: Pharmakon, Coherus BioSciences public disclosures, Wall Street Analysts 1 – \$250m currently outstanding; remaining \$50m commitment was terminated 2 – Analyst estimates as of Q4 2022

# Sevolus \$125m senior secured corporate loan





## \$300m senior secured corporate loan

#### **Our Mission**

We are focused on transforming community-based healthcare by providing fast, accurate and comprehensive diagnostic information to healthcare providers at the point of need, thereby enabling better medical decisions leading to improved outcomes at lower cost.

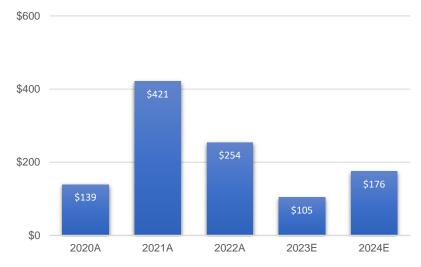
Our diagnostic solutions are designed to be affordable and accessible for every individual around the world.

Investment:	lumira <b>Dx</b>
Investment Date:	March 29, 2021
Structure:	Secured Loan
Loan Amount:	\$300m
BPCR / BPV Share:	50% / 50%
Cash Balance (4Q22):	\$100m
LTM 4Q22 Sales:	\$255m
Maturity:	March 2024
Coupon:	8.00%
Amortization:	Bullet
Fees:	2.50% upfront, 9.00% upon repayment + warrants
Prepayment Terms:	2 year make whole plus 1% if prepaid before maturity



- LumiraDx: A next-generation point-of-care (POC) diagnostic company addressing the current limitations of legacy POC systems by bringing labcomparable performance in minutes on a single instrument for a broad menu of tests with a low cost of ownership.
- Market Cap: \$277m as of April 17, 2023
- Cash: \$100m as of December 31, 2022
- LTM Sales: \$255m as of December 31, 2022
- Main Product: LumiraDx has developed and launched the following diagnostic tests for use with its platform:
  - SARS-CoV-2 ("COVID-19") antigen and antibody test
  - International Normalized Ratio (INR) test
  - D-Dimer test
  - Two rapid COVID-19 reagent testing kits LumiraDx SARS-CoV-2 RNA STAR and SARS-CoV-2 RNA STAR Complete

#### LumiraDx Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon, LumiraDx public disclosures, Wall Street Analysts 1 – Analysts estimates as of Q3 2022



### \$100m senior secured corporate loan



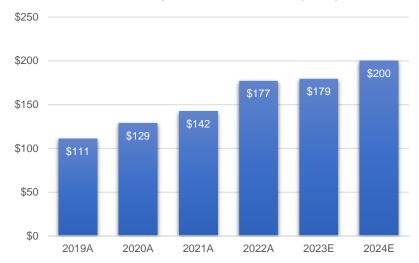
**Akebia** Investment: Investment Date: November 25, 2019 Structure: Secured Loan Loan Amount: \$100m BPCR / BPV Share: 50% / 50% Cash Balance (4Q22): \$91m LTM 4Q22 Sales: \$177m Maturity: November 2024 Coupon: L + 7.50% (2% LIBOR floor) Amortization: 30 months interest only Fees: 2.00% of commitment 2 year make whole plus 2% or Prepayment Terms: 1% if prepaid before 3rd or 4th anniversary





- Akebia Therapeutics is a biopharmaceutical company focused on the development and commercialization of therapeutic for patients with kidney disease.
- Market Cap: \$120m as of April 17, 2023
- Cash: \$91m as of December 31, 2022
- LTM Sales: \$177m as of December 31, 2022
- Main product: Auryxia<sup>®</sup> approved on September 2014 for Hyperphosphatemia in adult chronic kidney disease (CKD) patients on dialysis, and on November 2017 for iron deficiency anemia in adult patients with CKD not on dialysis. Vadadustat for anemia due to CKD in dialysis-dependent and non-dialysis dependent adult patients (approved in Japan on June 29, 2020 and received a CRL in the US on March 30, 2022).

#### Akebia Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon Advisors, Akebia public disclosures, Wall Street Analysts 1 – Analyst estimates as of Q4 2022

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### **INOSE** \$130m senior secured corporate loan



Investment:	optinose		
Investment Date:	September 12, 2019		
Structure:	Secured Loan		
Loan Amount:	\$130m		
BPCR / BPV Share:	55% / 45%		
Cash Balance (4Q22):	\$94m		
LTM 4Q22 Sales:	\$76m		
Maturity:	June 2027		
Coupon:	S + 8.50% (2.5% SOFR floor)		
Amortization:	36 months interest only		
Fees:	0.75% of drawn and undrawn + warrants		
Prepayment Terms:	2.5 year make whole plus 2% or 1% if prepaid before 3rd or 4th anniversary		



- Optinose: Specialty pharmaceutical company focused on products for patients treated by ear, nose, and throat (ENT) and allergy specialists.
- Market Cap: \$229m as of April 17, 2023
- **Cash:** \$94m as of December 31, 2022
- LTM Sales: \$76m as of December 31, 2022
- Main product: XHANCE<sup>®</sup> fluticasone propionate nasal spray approved on September 2017 for the treatment of nasal polyps in patients 18 years or older.

#### XHANCE IS DESIGNED DIFFERENTLY XHANCE has a nosepiece and a flexible

mouthpiece, giving you a different way to deliver the medicine where it needs to go.

#### Optinose Analyst Sales Consensus (\$mm)<sup>1</sup>



Source: Pharmakon Advisors, Optinose public disclosures, Wall Street Analysts 1 – Analysts estimates as of Q4 2022

NOSEPIECE

FLEXIBLE MOUTHPIECE

INDENTED GRIP

BOTTLE

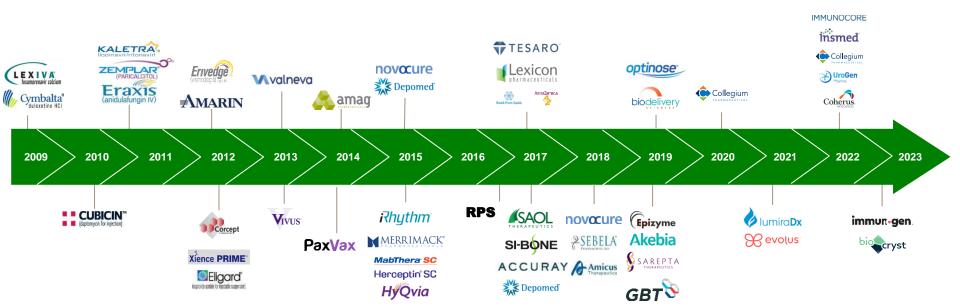
# All four previous BioPharma Credit private funds have returned all capital to investors

# **Pharmakon Advisors, LP**

- Founded in 2009; manager of the BioPharma Credit funds
  - Five private funds and BioPharma Credit PLC, listed in the London Stock Exchange with \$1.4 billion in assets
- \$7.2bn committed across 49 investments
- 10.3% unlevered weighted average net IRRs on four private funds after all fees and expenses<sup>1</sup>

#### Historical Investment Performance (Private Funds)

Private Fund	I	II	Ш	IV
Launch Date	June 2009	March 2011	February 2013	December 2015
Amount Raised	\$268.9m	\$363.1m	\$500.0m	\$512.9m
Amount Invested	\$263.7m	\$343.0m	\$463.0m	\$512.0m
Net MOIC <sup>1</sup>	1.22x	1.24x	1.27x	1.21x
Unlevered Net IRR <sup>1</sup>	10.9%	6.8%	11.2%	11.5%
Status	Termed	Termed	Termed	Termed



**Investment History** 

Note: Use of any company logos, trademarks and/or trade names not intended to and do not suggest, imply or indicate any kind of endorsement or otherwise.

1. Net IRRs for each BioPharma fund are determined in accordance with the methodology described in the legend on page 1. Net MOIC represents a return on capital invested by an investor subject to the highest fees into the relevant BioPharma fund, net of all fees and expenses. Past performance is not indicative of future results.